CONSTI

CONSTI'S HALF-YEAR FINANCIAL REPORT JANUARY – JUNE 2020

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PROFITABILITY AND CASH FLOW IMPROVED

4–6/2020 highlights (comparison figures in parenthesis 4–6/2019):

- Net sales EUR 69.3 (81.2) million; change -14.7 %
- EBITDA EUR 3.2 (1.0) million and EBITDA margin 4.6 % (1.3 %)
- Operating profit (EBIT) EUR 2.4 (0.1) million and operating profit margin 3.4 % (0.1 %)
- Order backlog EUR 211.8 (226.8) million; change -6.6 %
- Free cash flow EUR 8.1 (2.7) million
- Earnings per share EUR 0.21 (-0.04)

1–6/2020 highlights (comparison figures in parenthesis 1–6/2019):

- Net sales EUR 128.3 (154.7) million; change -17.0 %
- EBITDA EUR 4.5 (1.5) million and EBITDA margin 3.5 % (1.0 %)
- Operating profit/loss (EBIT) EUR 2.8 (-0.3) million and operating profit/loss margin 2.2 % (-0.2 %)
- Free cash flow EUR 10.1 (-0.7) million
- Earnings per share EUR 0.22 (-0.11)

Guidance on the Group outlook for 2020:

The Company estimates that its operating result for 2020 will improve compared to 2019.

KEY FIGURES (EUR 1,000)	4-6/ 2020	4-6/ 2019	Change %	1-6/ 2020	1-6/ 2019	Change %	1-12/ 2019
Net sales	69,306	81,225	-14.7 %	128,346	154,705	-17.0 %	314,801
EBITDA	3,181	1,030	208.9 %	4,462	1,515	194.4 %	8,137
EBITDA margin, %	4.6 %	1.3 %		3.5 %	1.0 %		2.6 %
Operating profit/loss (EBIT)	2,368	120	1877.1 %	2,830	-278		4,632
Operating profit/loss (EBIT) margin, %	3.4 %	0.1 %		2.2 %	-0.2 %		1.5 %
Profit/loss for the period	1,711	-205		1,839	-691		2,676
Order backlog				211,838	226,765	-6.6 %	185,820
Free cash flow	8,107	2,748	195.0 %	10,093	-728		3,977
Cash conversion, %	254.8 %	266.9 %		226.2 %	n/a		48.9 %
Net interest-bearing debt				11,272	22,007	-48.8 %	18,880
Gearing, %				37.9 %	85.2 %		64.4 %
Return on investment, ROI %				13.7 %	-7.5 %		8.9 %
Number of personnel at period end				999	1,097	-8.9 %	990
Earnings per share, undiluted (EUR)	0.21	-0.04		0.22	-0.11		0.30

CEO's review

”Our net sales for the second quarter of 2020 amounted to 69.3 (81.2) million euro. As expected, our net sales for April-June decreased 14.7 percent from the comparison period.

Our operating result for the second quarter was 2.4 (0.1) million euro, which is 3.4 (0.1) percent of the net sales. Our profitability developed mainly as we expected during April-June. Our relative profitability continued to improve. All of our business areas were profitable in the reporting period. Due to our improved profitability and released working capital, our cash flow for the reporting period also improved significantly compared to the previous year.

During the second quarter of the year, we invested into active bidding and negotiation activity for new renovation projects. During April-June, our order intake amounted to 66.8 (57.4) million euro, which is a 16.3 percent increase to the comparison period. Our order backlog at the end of the reporting period was 211.8 million euro. Thus, our order backlog at the end of the second quarter was 6.6 percent smaller than in the comparison period but grew 14.0 percent compared to the end of the previous year.

The outbreak of the coronavirus pandemic (COVID-19) and actions taken to control it increased uncertainty during the second quarter, but all in all the corona crisis had a limited impact on our operations and financial development during the reporting period. We succeeded in keeping our worksites open in all of our business areas. During the reporting period, we concentrated on protecting the health of our personnel, customers and partners, and ensuring that work progresses at our worksites and that our customer's projects are executed without unnecessary interruptions.

In Finland, the coronavirus epidemic situation has been calm since the latter part of the reporting period, and emergency conditions were terminated in mid-June. Uncertainty related to short-term renovation demand outlook is caused especially by the possible moving forward of some projects that are in the negotiation stage, and possible postponement of decision-making. In the longer term, the demand outlook for renovation is impacted by development of the corona crisis and the speed of recovery of the general economic situation.

Our guidance for the Group's outlook for 2020 remains unchanged. Our performance is supported by the implementation of the new organisation structure and change program that we carried out during the previous year, the flexibility of operating costs in relation to changes in volume, and the improved quality of our order backlog.”

Operating environment

Coronavirus pandemic (COVID-19)

The outbreak of the coronavirus pandemic (COVID-19) and actions taken to control it have an impact on Finnish renovation markets, but the effects of the crisis are expected to show after a delay. The European construction market research institution Euroconstruct estimates in its June 2020 report that the corona crisis will have a negative impact especially on new construction. The impact on renovation is expected to be considerably smaller. In its forecast, Euroconstruct estimates that new construction will decrease approximately 5.6 percent in 2020, while renovation will grow 0.4 percent from the previous year.

The Confederation of Finnish Construction Industries RT estimates in its May 2020 forecast that the corona crisis will double the pace at which construction is slowing down. According to RT, the impact of the corona crisis will show only after some time and the impacts on the construction sector will not be apparent until after summer. In its May 2020 forecast RT estimates that construction will decrease 5 percent in 2020. RT's assessment of the development of construction is divided: it estimates that new construction of residential buildings will decrease 20.0 percent and new construction of office buildings will decrease 5.0 percent, while building renovation will grow 0.5 percent and civil engineering works will grow 3.0 percent from the previous year.

The short-term demand outlook is uncertain especially in housing company renovation market. The growth drivers of housing companies' renovations remain unchanged, but decision-making has been postponed in some housing companies due to the corona crisis. According to temporary legislation that came into force in May 2020, housing companies can hold annual shareholder's meetings for fiscal periods that ended between 30 September 2019 and 31 March 2020 by the end of September 2020.

The renovation market in general

The renovation market is need-driven, and its steady growth is sustained by the age of the building stock and global megatrends. The general economic situation has a smaller impact on renovations and building technology services than it has on new construction.

Professional renovation has grown nearly continuously in Finland for the last 20 years and at its best, its value has surpassed that of new construction. In 2019, renovation's share of all construction is estimated to have been approximately 47 percent. Both renovation and new construction have concentrated to large cities in past years. As economic growth declines new construction is estimated to concentrate even more to growth centres.

The value of professional renovation was approximately 13.8 billion euro in 2019. Residential buildings made up 8.3 billion euro of this amount. The majority of renovations were conducted in apartment buildings and rowhouses. The demand for renovation is increased by the age of the building stock in Finland. Residential construction was at its heights in the 1970s and the building technology, facades and structures from that time now require major renovations.

The demand for renovation is due to the large building stock of residential buildings from the 1970s and also renovation needs in commercial and office buildings. In the 1980s commercial and office building construction was especially large-scale, and in the 1990s and early 2000s more commercial and office buildings were built than residential buildings. Thus, commercial and service facilities do not necessarily meet present-day needs.

Megatrends such as aging population, urbanisation and climate change also add to the need of renovation. Energy efficiency requirements for buildings, for example, aim to decrease carbon emissions by improving energy efficiency through comprehensive renovations and smart building technology. EU's directive requires that member states make long-term comprehensive renovation strategies to convert the building stock to be extremely energy efficient and low-carbon by 2050. Some of the requirements are already for 2020. Building technology such as ventilation, as well as various security systems are also growing more important as factors contributing to living comfort.

Hand in hand with urbanisation, both new construction and renovation are concentrated more and more to cities, because renovating buildings in areas that are losing population is not always economically viable. Urbanisation also adds to supplementary building in both centres of growth areas and suburbs. Modifications of building use are also conducted to renovate office buildings into apartments.

Group structure

Consti is one of Finland's leading companies focused on renovation contracting and technical building services. Consti offers comprehensive renovation and building technology services to housing companies, corporations, investors and the public sector in Finland's growth centres.

Consti has four business areas: Housing Companies, Corporations, Public Sector and Building Technology. All these also contain Servicing and maintenance services which is not reported as its own business area. Consti however reports its Service operations' sales per financial year. Consti's Service business includes service contracting as well as technical repair and maintenance services to contract customers.

Business areas are reported in one segment. In addition, Consti reports net sales for each business area.

The Group's parent company is Consti Plc. The business areas operate in two subsidiaries completely owned by the parent company: Consti Korjausrakentaminen Oy (Housing Companies, Corporations and Public Sector) and Consti Talotekniikka Oy (Building Technology).

Long term goals

Consti's mission is to improve the value of the building stock and people's quality of life. Consti's vision is to be number one in renovation in Finland. To achieve its vision and goals, Consti has defined strategic initiatives, which are advanced as strategic development projects. Strategic initiatives are: profitable and competitive operations, the best professionals, excellent services and solutions, the best customer experience and renewal and growth.

The company's long-term financial goals are to achieve:

- Growth: net sales growing faster than the market
- Profitability: EBIT margin exceeding 5 percent
- Free cash flow: Cash conversion ratio exceeding 90 percent
- Balance sheet structure: Net debt to adjusted EBITDA ratio of less than 2.5x
- The Company's aim is to distribute as dividends at least 50 percent of the Company's annual net profit

Sales, income and order backlog

4–6/2020

Consti Group's April-June net sales decreased 14.7 percent and were 69.3 (81.2) million euro. Housing Companies net sales were 24.8 (27.7), Corporations net sales were 21.6 (31.7) Public Sector net sales were 10.3 (8.3) and Building Technology net sales were 16.5 (18.8) million euro.

Net sales grew in Public Sector but decreased in Housing Companies, Corporations and Building Technology. Public Sector business area's net sales grew as expected thanks to strong order backlog. Net sales in Housing Companies business area were negatively affected by the postponed decision-making of housing companies due to the corona crisis. The development of net sales in Corporations business area was reflected by the fact that during the reporting period there were fewer ongoing large comprehensive renovation projects than in the comparison period. The net sales of Building Technology business area decreased especially due to the volume decrease in building technology installations business in Tampere area.

Operating profit (EBIT) for April-June was 2.4 (0.1) million euro. Operating profit from net sales was 3.4 (0.1) percent. During April-June profitability developed mostly in line with expectations and all business areas were profitable. April-June performance was supported by the implementation of the new organisation structure and change program that was carried out during the previous year, the flexibility of operating costs in relation to changes in volume, and the improved quality of the order backlog.

The order backlog at the end of the reporting period decreased 6.6 percent and was 211.8 (226.8) million euro. Order intake value during April-June increased 16.3 percent and was 66.8 (57.4) million euro.

1–6/2020

Consti Group's January-June net sales decreased 17.0 percent and were 128.3 (154.7) million euro. Housing Companies net sales were 41.2 (56.0), Corporations net sales were 42.4 (59.4) Public Sector net sales were 19.6 (13.6) and Building Technology net sales were 31.9 (35.1) million euro.

Net sales grew in Public Sector but decreased in Housing Companies, Corporations and Building Technology. Public Sector business area's net sales grew as expected thanks to strong order backlog. Net sales in Housing Companies business area were negatively affected by the postponed decision-making of housing companies due to the corona crisis. The development of net sales in Corporations business area was reflected by the fact that during the reporting period there were fewer ongoing large comprehensive renovation projects than in the comparison period. The net sales of Building Technology business area decreased especially due to the volume decrease in building technology installations business in Tampere area.

Operating profit/loss (EBIT) for January-June was 2.8 (-0.3) million euro. Operating profit/loss from net sales was 2.2 (-0.2) percent. Profitability developed mostly in line with expectations during the first half of the year and all business areas were profitable. January-June performance was supported by the implementation of the new organisation structure and change program that was carried out during the previous year, the flexibility of operating costs in relation to changes in volume, and the improved quality of the order backlog.

The order backlog at the end of the reporting period grew 14.0 percent compared to the end of the previous financial year and was 211.8 million euro. The order intake value during January-June decreased 1.5 percent and was 129.0 (131.0) million euro.

Investments and business combinations

Investments into intangible and tangible goods in April-June were 0.4 (0.2) million euro, which is 0.5 (0.2) percent of the company's net sales. Investments into tangible and intangible assets in January-June were 0.7 (0.4) million euro, which is 0.5 (0.3) percent of net sales. The largest investments were made into property, plant and equipment which primarily include machinery and equipment purchases. Investments into right-of-use assets (IFRS 16) during January-June were EUR 0.5 (0.5) million. The majority of investments into right-of-use assets during the reporting period were related to renewed leasing contracts of vans used in project and service business.

Cash flow and financial position

The operating cash flow in April-June before financing items and taxes was 8.5 (2.9) million euro. Free cash flow, i.e. operating cash flow before financing items and taxes less investments in intangible and tangible assets was 8.1 (2.7) million euro. The cash conversion ratio in April-June was 254.8 (266.9) percent. The cash flow in April-June was affected by the improvement of operating result and released working capital during the reporting period. Working capital was released as the financial position of project portfolio improved during the reporting period.

The January-June operating cash flow before financing items and taxes was 10.8 (-0.3) million euro. Free cash flow, i.e. operating cash flow before financing items and taxes less investments in intangible and tangible assets was 10.1 (-0.7) million euro. The cash conversion ratio in January-June was 226.2 (n/a) percent. The cash flow in January-June was affected by the improvement of operating result and released working capital during the reporting period. Working capital was released as the financial position of project portfolio improved during the reporting period.

Consti Group's cash and cash equivalents on 30 June 2020 were 18.7 (5.4) million euro. In addition, the company has undrawn revolving credit facilities and unused credit limits amounting to 8.0 million euro in total. The Group's interest bearing debts were 30.0 (27.4) million euro. External loans are subject to two financial covenants based on the ratio of the Group's net debt to adjusted EBITDA and gearing. On the balance sheet date, the interest bearing net debt was 11.3 (22.0) million euro and the gearing ratio 37.9 (85.2) percent. At the balance sheet date 30 June 2020, the Group's interest-bearing net debt to adjusted EBITDA ratio was under the covenant's maximum level according to the confirmed calculation principles.

Consti Group's equity includes a hybrid bond of EUR 3.2 million issued in March 2019. The interest paid on the hybrid bond in March 2020, EUR 0.4 million in total, was in part paid to persons in managerial positions in the company. The interest on the hybrid bond is recognised as deduction from Group's equity.

The balance sheet total on 30 June 2020 was 122.9 (116.0) million euro. At the end of the reporting period tangible assets in the balance sheet were 5.8 (6.7) million euro. Equity ratio was 31.0 (27.2) percent.

Within the framework of the EUR 50 million domestic commercial paper program initiated in October 2019, Consti may issue commercial papers with maturity of under one year. During the first half of 2020, Consti issued new commercial papers with maturity of under one year amounting to EUR 10.0 million. During the same period, matured total of EUR 8.0 million earlier issued commercial papers.

MATURITY DISTRIBUTION OF INTEREST-BEARING DEBT (EUR 1,000)*	2020	2021	2022	2023	2024	2025-	Total
Bank loans	613	1,216	16,609	0	0	0	**18,438**
Commercial papers	8,000	0	0	0	0	0	**8,000**
Lease liabilities	1,024	1,354	516	159	23	0	**3,076**
Other interest-bearing liabilities	252	440	304	143	10	0	**1,149**
Total	**9,889**	**3,010**	**17,429**	**301**	**33**	**0**	**30,662**

**Including deferred interest expense*

Personnel

Consti Group's personnel count was 999 (1,097) at the end of the reporting period. The average personnel count during the reporting period January-June was 985 (1,050).

At the end of the reporting period 355 (421) employees worked in Housing Companies, 232 (261) in Corporations, 51 (43) in Public Sector and 351 (362) in the Building Technology business area. The parent company employed 10 (10) people.

PERSONNEL AT PERIOD END	30 Jun 2020	30 Jun 2019	Change %	31 Dec 2019
Housing Companies	355	421	-15.7 %	346
Corporations	232	261	-11.1 %	237
Public Sector	51	43	18.6 %	42
Building Technology	351	362	-3.0 %	356
Parent company	10	10	0.0 %	9
Group	**999**	**1,097**	**-8.9 %**	**990**

Management Team

Consti Plc's Management Team at the end of the reporting period consisted of CEO Esa Korkeela and the following persons: Joni Sorsanen, CFO; Risto Kivi, Business Area Director Housing Companies and Public Sector; Jukka Mäkinen, Business Area Director Corporations; Pekka Pöykkö, Business Area Director Building Technology, Markku Kalevo, Bid and Sales Director Housing Companies; Pirkka Lähteinen, Regional Director Corporations, Heikki Untamala, Chief Legal Officer and Turo Turja, HR Director.

Important events during the reporting period

The Annual General Meeting of Consti Group Plc held on 6 April 2020 decided to change the name of the company to Consti Plc (Consti Oyj in Finnish). Consti announced on 16 April 2020 that the name change has been registered in the Trade Register on 16 April 2020, and the name of the company is now Consti Plc. The name of the company was also changed in the book-entry system and in the stock exchange's trading system. The trading code of the company continues to be CONSTI.

Consti announced on 18 June 2020 that The Board of Directors of Consti Plc has decided to launch a new key employee stock option plan. There is a weighty financial reason for the Company to issue stock options 2020 since the stock options are intended to form part of the key employee incentive and commitment program of Consti Plc and its subsidiaries. The purpose of the stock options is to encourage the key employees to work on a long-term basis to increase shareholder value. The purpose of the stock options is also to commit the key employees to the employer.

The maximum total number of stock options 2020 issued is 245,000 and they entitle their owners to subscribe for a maximum total of 245,000 new shares in the Company or existing shares held by the Company. The stock options are issued gratuitously. The number of shares subscribed by exercising stock options now issued corresponds to a maximum total of 3 per cent of the shares and votes in the Company, if new shares are issued in the share subscription.

The share subscription price for stock options 2020 is 6.65 euros per share, which is the trade volume weighted average quotation of the Consti Plc share on Nasdaq Helsinki Ltd during 1 May—31 May 2020. The share subscription price is deducted by the amount of dividends and/or distribution of assets to be decided before share subscription. The share subscription period for stock options 2020 is 1 July 2023—30 June 2024.

The Board of Directors decided on the new stock option plan by virtue of the authorization given by the Company's Annual General Meeting of Shareholders on 6 April 2020. Stock options 2020 are distributed to approximately 20 Management Team members and other key employees determined by the Board of Directors.

The Annual General Meeting 2020 and Board authorisations

The Annual General Meeting of Shareholders of Consti Plc held on 6 April 2020 adopted the Financial Statements and discharged the Members of the Board of Directors and the CEO from liability for the financial year 1 January - 31 December 2019. The Annual General Meeting resolved that a dividend of 0.16 euro per share for the financial year 2019 is paid. The record date for dividend payment was 8 April 2020 and the dividend was paid on 17 April 2020.

The Annual General Meeting resolved that the Board of Directors consists of six members. The current members of the Board of Directors, Tapio Hakakari, Erkki Norvio, Petri Rignell, Pekka Salokangas and Anne Westersund were re-elected and Johan Westermarck was elected as a new member to the Board of Directors for the following term of office.

Authorised Public Accounting firm Ernst & Young Ltd was elected as the Auditor of the Company and Toni Halonen, Authorised Public Accountant, will act as the Responsible Auditor.

It was resolved that the annual remuneration of the members of the Board of Directors is paid as follows: The Chairman of the Board of Directors is paid EUR 36,000 and members of the Board of Directors are each paid EUR 24,000. It was also resolved that a EUR 500 fee per member per meeting is paid for Board meetings. It was resolved that the remuneration for the Auditor shall be paid according to the Auditor's reasonable invoice.

The Annual General Meeting resolved to amend 1§ of the Articles of Association as proposed by the Board of Directors to read as follows: 1§ The Company's business name is Consti Oyj and in English Consti Plc. The Company is domiciled in Helsinki.

The Board of Directors was authorised to resolve on the repurchase of a maximum of 580 000 shares in the Company in one or several tranches by using funds in the unrestricted shareholders' equity. The shares may be repurchased for the price formed at the moment of purchase on public trading or for the price otherwise formed on the markets. The own shares may be purchased by deviating from the shareholders' pre-emptive rights (directed repurchase). The shares may be repurchased in order to, for example, carry out the Company's share-based incentive plan. The Board of Directors is authorized to decide on how repurchase is carried out and on all other matters related to the repurchase of shares.

The Board of Directors was authorised to resolve on the share issue and the issuance of special rights entitling to shares as referred to in Chapter 10 Section 1 of the Companies Act in one or several tranches, either against payment or without payment. The aggregate amount of shares to be issued, including the shares to be received based on special rights, shall not exceed 780,000 shares. The Board of the Directors may resolve to issue either new shares or to transfer treasury shares potentially held by the Company. The Board of Directors is authorized to decide on all other matters related to the issuance of shares and special rights, including on a deviation from the shareholders' pre-emptive rights. The authorization is used, for example, to carry out the Company's share-based incentive plan or for other purposes resolved by the Board of Directors.

These authorizations replace previous authorizations of the Board of Directors and they shall be valid until the closing of the next Annual General Meeting, however, no longer than until 30 June 2021.

Organising Meeting of the Board of Directors

The Board of Directors elected by the Annual General Meeting of Shareholders of Consti Plc on 6 April 2020 held its organising meeting and elected Tapio Hakakari as the Chairman of the Board. The Board of Directors appointed Petri Rignell, Erkki Norvio, Tapio Hakakari and Pekka Salokangas as members of the Nomination and Compensation Committee. The Board of Directors has not established other committees.

Shares and share capital

Consti Plc’s share capital on 30 June 2020 was 80 000 euro and the number of shares 7 858 267. Consti Plc held 173 031 of these shares. The Company has a single series of shares, and each share entitles its holder to one vote at the General Meeting of the company and to an equal dividend. The Company’s shares have no par value. Consti Plc’s shares are added into the Book-Entry Securities System.

Share based bonus schemes

Consti Plc's Board decided on 28 February 2020 to continue the key employee share-based incentive plan launched in 2016. The plan offers the key employees that belong to the target group of the plan an opportunity to earn the Company’s shares as reward by converting half or all of their performance-based bonuses to be earned on the basis of the Company’s bonus scheme in 2020 into shares. Before the reward payment, the performance-based bonuses that have been converted into shares will be multiplied by a reward multiplier determined by the Board. The potential reward from the performance period 2020 will be paid to participants partly in shares and partly in cash after a two-year vesting period in 2023. During the performance period 2020, a maximum of approximately 70 key employees will belong to the target group of the plan, including the members of the Management Team. The rewards to be paid for the performance period 2020 will amount up to a maximum total of approximately 305,000 Consti Plc shares at the prevailing share price level, including also the cash portion, providing that all of the key employees that belong to the target group of the plan decide to participate and convert their performance-based bonuses entirely into shares.

Trade at Nasdaq Helsinki

Consti Plc has been listed in the Helsinki Stock Exchange main list since 15 December 2015. The trade symbol is CONSTI. On the Nordic list Consti Plc is classified a small cap company within the Industrials sector. During 1 January – 30 June 2020 Consti Plc’s lowest share price was 6.00 (4.76) euro and the highest 8.88 (6.02) euro. The share’s trade volume weighted average price was 7.43 (5.30 euro). At the close of the stock day 30 June 2020 the share value was 7.04 (5.34) euro and the Company’s market value was 55.3 (42.0) million euro.

Related-party transactions

There were no significant related-party transactions during the reporting period.

Outlook for 2020

The outbreak of the coronavirus pandemic (COVID-19) and actions taken to control it have an impact on Finnish construction markets, but the more serious impact of the crisis is expected to show later on. The European construction market research institution Euroconstruct estimates in its June 2020 report that the corona crisis will have a negative impact especially on new construction. The impact on renovation is expected to be considerably smaller. In its forecast, Euroconstruct estimates that new construction will decrease approximately 5.6 percent in 2020, while renovation will grow 0.4 percent from the previous year.

Uncertainty has grown in Consti’s business environment as a result of the coronavirus pandemic, but so far, the impact on the company has been limited. Uncertainty related to short-term demand outlook is still caused by the possible moving forward of some projects that are in the negotiation stage, and possible postponement of decision-making. The short-term demand outlook is uncertain especially in housing company renovation market. The growth drivers of housing companies’ renovations remain unchanged, but decision-making has been postponed in some housing companies due to the corona crisis. According to temporary legislation that came into force in May 2020, housing companies can hold annual shareholder’s meetings for fiscal periods that ended between 30 September 2019 and 31 March 2020 by the end of September 2020.

Consti’s guidance for 2020 remains unchanged. In 2020 Consti’s performance is supported by the implementation of the new organisation structure and change program that was carried out during the previous year, the flexibility of operating costs in relation to changes in volume, and the improved quality of the order backlog.

The Company estimates that its operating result for 2020 will improve compared to 2019.

Significant risks and risk management

Consti divides risks into strategic and operative risks, financing risks and risks of injury or damage.

Risks pertain to defining and carrying out strategy. Consti's goal is to grow in its central businesses in its current market areas and also expand its full offering to Finland's other growth centres. In addition, we aim to increase maintenance and service contracting work, i.e. our Service business, so it amounts to a larger share of our net sales. Our strategy includes both organic growth and acquisitions. Risks related to acquisitions are managed with careful deal preparation and integration monitoring. Market risks are controlled by actively following the market and adjusting operations as necessary.

Operative risks relate to clients and project operations, personnel, subcontractors, suppliers, legislation and legal claims. Consti has a wide customer base that consists of housing companies, municipalities and other public-sector operators, real estate investors as well as corporations and industrial players. Our broad customer base decreases risks related to both individual projects and the market environment. A substantial part of Consti Group's business comes from tendered projects and services. The Company and its business areas have procedures that determine which tenders Consti participates in and what the decision making processes regarding these projects are. Consti's jointly agreed upon procedures for internal tender calculation and authorisation for decision making are also central to tender processes.

Our success depends to a large extent on how well we are able to acquire, motivate and retain professional personnel and upkeep our employees' competence. Personnel turnover risk will be kept at minimum with for example continuous training and by supporting voluntary training. Personnel risks also include possible human errors and misconducts. These risks are managed with careful recruiting, orientation, work supervision and with ethical guidelines created for supervisors. Subcontractor and supplier risks are managed with meticulously made contracts, long term partnerships and regular assessments of the subcontractor and suppliers' financial position. Changes in building, environmental protection, workforce and work safety legislation as well as taxation and financial re-porting all have an impact on Consti's operating possibilities.

Risks relating to legal proceedings are managed with meticulous contract preparation and monitoring, the highest possible work quality, and liability insurance. The Group has ongoing and pending legal cases relating to normal business. It is difficult to predict the outcome of these proceedings, but provisions based on the best possible estimate have been recorded in those cases where such provisions are estimated necessary.

Risks pertaining to injuries or damage include injuries, environmental risks, and ICT risks. Consti strives to follow all applicable regulation aimed at protecting employees, and occupational safety is emphasized in all our actions. The most significant environmental risks are related to environmentally harmful substances which may be produced for example in deconstruction waste processing, or caused by neglects in end-storage. In addition, operations can cause noise, construction dust and tremor to nearby surroundings. Consti abides by legislation, regulation, permit procedures and authority regulations regarding construction, the materials used in building, storage, recycling, waste disposal and other environmental issues. ICT risk are assessed and managed in cooperation between the Group's ICT function and business areas and together with partners.

Consti Group's business has financial risks. Financial risks include interest rate, credit and liquidity risks as well as risk relating to the realisation of payments from long-term contract and service agreements.

The Group's risks related to market rate fluctuations are due largely to the Group's long-term variable interest rate loans. Consti monitors the sensitivity of its loans to changes in interest rates and the effect such changes would have on the Group's results prior to taxes. Consti's credit risk is related to customers who have unpaid invoices or with whom Consti has long-term contracts as well as counterparties to cash and cash equivalents and derivative agreements. The businesses credit risk is managed for instance with advance payments, front-loaded payment schedules for projects and by examining client backgrounds.

The Group strives to ensure the availability and flexibility of financing with sufficient credit limit reserves and sufficiently long loan periods. The Group's working capital management makes every effort to ensure that it abides to covenants included in interest bearing loans, which in turn determine the capital structure provisions. At the balance sheet date 30 June 2020, the Group's interest-bearing net debt to adjusted EBITDA ratio was under the covenant's maximum level according to the confirmed calculation principles. The financial covenant's degree is continuously monitored and assessed in relation to net debt and EBIT realisations and predictions.

There is a risk that revenue and results of operations from long-term contracts recognised using the percentage-of-completion method and presented by financial year do not necessarily correspond to an even distribution of the final overall result over the contract period. Calculating the total result of a contract involves estimates of the total cost of completing the contract and the progress of the work to be invoiced. If the estimates of the final result of the contract change, the effect of this is reported in the period when the change first became known and could be estimated.

Goodwill is based on management estimates. Goodwill recognised on Consti's balance sheet is not amortised, but it is tested for impairment annually or if necessary more often by the Group.

A detailed description of risks related to Consti and its operating environment and business, as well as the Group's risk management are presented in the Board of Directors' Report published in Consti's annual report 2019. Financial risks and their management is described in detail in note 18 to the financial statements "Financial risk management".

Hotel St. George construction project

Consti Plc's subsidiary Consti Korjausrakentaminen Oy (former Consti Korjausurakointi Oy) has initiated on 17 August 2018 arbitration proceedings in accordance with the Arbitration Rules of the Finland Chamber of Commerce against Kiinteistö Oy Yrjönkatu 13, which relates to the construction project for Hotel St. George. This disagreement has arisen between Consti Korjausrakentaminen Oy and Kiinteistö Oy Yrjönkatu 13 relating to the project management agreement signed on 21 December 2015, which concerns the construction project for Hotel St. George. In addition, the disagreement relates to a so-called rush contract signed on 1 December 2017. The construction project for Hotel St. George has been completed and handed over to the client.

Consti Korjausrakentaminen Oy demands payments from Kiinteistö Oy Yrjönkatu 13 based on the above-mentioned contracts. During the arbitration court process, the amount of capital of Consti's settlement requirement has been specified as approximately 13 million euro. Kiinteistö Oy Yrjönkatu 13's counterclaims have been specified as approximately 10.4 million euro during the arbitration court process. The amounts do not include VAT. In addition, the parties claim interest payments and compensation for legal expenses from each other. Consti Korjausrakentaminen Oy considers the claims of Kiinteistö Oy Yrjönkatu 13 to be unfounded.

On 9 April, 2020, the Arbitration Institute decided to extend the time limit given for the delivery of final arbitral award until 11 June, 2021. To the best of its ability, Consti has taken the disagreement into consideration in its financial reporting. In the future, Consti will disclose information on this matter, on the final claims presented and on the relevance of this matter to the company's financial position as necessary in connection with interim reports and by separate releases, as necessary.

Dividend and dividend policy

The Annual General Meeting of Shareholders held on 6 April 2020 resolved that dividend of EUR 0.16 per share for the financial year 2019 is paid. No dividend was paid on own shares held by the Company. The record date for dividend distribution was 8 April 2020, and the dividend was paid on 17 April 2020.

According to the Company dividend policy its goal is to distribute a minimum of 50 percent of the fiscal year's profit as dividend, however taking into consideration the Company's financial position, cash flow and growth opportunities.

Events after the reporting period

No material events have been disclosed after the reporting period.

CONSTI

HALF-YEAR FINANCIAL REPORT 1.1. - 30.6.2020: FINANCIAL TABLES

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (EUR 1,000)	4-6 / 2020	4-6 / 2019	Change %	1-6 / 2020	1-6 / 2019	Change %	1-12 / 2019
Net sales	**69,306**	**81,225**	**-14.7 %**	**128,346**	**154,705**	**-17.0 %**	**314,801**
Other operating income	232	63	265.3 %	348	367	-5.2 %	921
Materials and services	-48,561	-60,178	19.3 %	-89,384	-116,281	23.1 %	-229,884
Employee benefit expenses	-14,854	-16,023	7.3 %	-28,899	-30,257	4.5 %	-61,736
Depreciation	-813	-910	10.6 %	-1,632	-1,794	9.0 %	-3,505
Other operating expenses	-2,942	-4,057	27.5 %	-5,948	-7,018	15.2 %	-15,965
Operating profit/loss (EBIT)	**2,368**	**120**	**1877.1 %**	**2,830**	**-278**		**4,632**
Financial income	1	3	-75.1 %	2	8	-81.4 %	18
Financial expenses	-240	-379	36.6 %	-548	-594	7.6 %	-1,236
Total financial income and expenses	-239	-376	36.3 %	-547	-585	6.6 %	-1,218
Profit/loss before taxes (EBT)	**2,129**	**-256**		**2,283**	**-864**		**3,414**
Total taxes	-418	51		-443	172		-738
Profit/loss for the period	**1,711**	**-205**		**1,839**	**-691**		**2,676**
Comprehensive income for the period 1)	**1,711**	**-205**		**1,839**	**-691**		**2,676**
Earnings per share attributable to equity holders of parent company							
Earnings per share, undiluted (EUR)	0.21	-0.04		0.22	-0.11		0.30
Earnings per share, diluted (EUR)	0.21	-0.04		0.22	-0.11		0.30

1) The group has no other comprehensive income items.

CONSOLIDATED BALANCE SHEET (EUR 1,000)	30 Jun 2020	30 Jun 2019	Change %	31 Dec 2019
ASSETS				
Non-current assets				
Property, plant and equipment	5,821	6,705	-13.2 %	6,338
Goodwill	48,604	48,604	0.0 %	48,604
Other intangible assets	351	309	13.6 %	437
Shares and other non-current financial assets	17	17	0.0 %	17
Deferred tax receivables	737	1,075	-31.4 %	741
Total non-current assets	**55,531**	**56,711**	**-2.1 %**	**56,137**
Current assets				
Inventories	622	607	2.5 %	630
Trade and other receivables	48,043	53,264	-9.8 %	49,786
Cash and cash equivalents	18,735	5,427	245.2 %	10,032
Total current assets	**67,400**	**59,298**	**13.7 %**	**60,448**
TOTAL ASSETS	**122,930**	**116,009**	**6.0 %**	**116,585**
EQUITY AND LIABILITIES				
Equity attributable to owners of the parent company	26,523	22,630	17.2 %	26,137
Hybrid bond	3,200	3,200	0.0 %	3,200
Total Equity	**29,723**	**25,830**	**15.1 %**	**29,337**
Non-current liabilities				
Interest-bearing liabilities	18,789	20,465	-8.2 %	19,675
Total non-current liabilities	**18,789**	**20,465**	**-8.2 %**	**19,675**
Current liabilities				
Trade and other payables	34,232	39,854	-14.1 %	37,605
Advances received	27,086	20,959	29.2 %	18,274
Interest-bearing liabilities	11,218	6,969	61.0 %	9,238
Provisions	1,882	1,932	-2.6 %	2,457
Total current liabilities	**74,418**	**69,714**	**6.7 %**	**67,574**
TOTAL EQUITY AND LIABILITIES	**122,930**	**116,009**	**6.0 %**	**116,585**

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (EUR 1,000)	Equity attributable to owners of the parent company						
	Share capital	Reserve for invested non-restricted equity	Treasury shares	Retained earnings	Total	Hybrid bond	Total equity
Equity on 31 December 2019	**80**	**28,252**	**-395**	**-1,800**	**26,057**	**3,200**	**29,337**
Total comprehensive income				1,839	1,839		**1,839**
Hybrid bond				-307	-307		**-307**
Dividend distribution				-1,229	-1,229		**-1,229**
Purchase of own shares			-97		-97		**-97**
Conveyance of own shares			52		52		**52**
Share-based incentive				129	129		**129**
Transactions with shareholders, total			*-46*	*-1,100*	*-1,146*		***-1,146***
Equity on 30 June 2020	**80**	**28,252**	**-441**	**-1,368**	**26,443**	**3,200**	**29,723**

Equity on 31 December 2018	**80**	**28,252**	**-601**	**-4,313**	**23,338**		**23,418**
Total comprehensive income				-691	-691		**-691**
Hybrid bond				-105	-105	3,200	**3,096**
Purchase of own shares			-18		-18		**-18**
Conveyance of own shares			274		274		**274**
Share-based incentive				-249	-249		**-249**
Transactions with shareholders, total			*257*	*-249*	*7*		***7***
Equity on 30 June 2019	**80**	**28,252**	**-344**	**-5,358**	**22,550**	**3,200**	**25,830**

Equity on 31 December 2018	**80**	**28,252**	**-601**	**-4,313**	**23,338**		**23,418**
Total comprehensive income				2,676	2,676		**2,676**
Hybrid bond				-105	-105	3,200	**3,096**
Purchase of own shares			-69		-69		**-69**
Conveyance of own shares			274		274		**274**
Share-based incentive				-59	-59		**-59**
Transactions with shareholders, total			*205*	*-59*	*147*		***147***
Equity on 31 December 2019	**80**	**28,252**	**-395**	**-1,800**	**26,057**	**3,200**	**29,337**

CONSOLIDATED STATEMENT OF CASH FLOWS (EUR 1,000)	4-6/2020	4-6/2019	1-6/2020	1-6/2019	1-12/2019
Cash flows from operating activities					
Operating profit/loss	2,368	120	2,830	-278	4,632
Adjustments:					
Depreciation	813	910	1,632	1,794	3,505
Other adjustments	31	-85	82	-27	104
Change in working capital	5,271	1,971	6,252	-1,812	-3,341
Operating cash flow before financial and tax items	**8,483**	**2,916**	**10,797**	**-324**	**4,900**
Financial items, net	-239	-376	-547	-585	-1,218
Taxes paid	0	38	0	0	0
Net cash flow from operating activities	**8,244**	**2,578**	**10,250**	**-909**	**3,682**
Cash flows from investing activities					
Investments in tangible and intangible assets	-376	-167	-703	-404	-923
Investments in right-of-use assets (IFRS 16)	-262	-492	-450	-492	-1,611
Proceeds from sale of property, plant and equipment	208	75	223	144	369
Net cash flow from investing activities	**-430**	**-584**	**-931**	**-752**	**-2,165**
Cash flows from financing activities					
Purchase of own shares	-97	0	-97	-18	-69
Dividend distribution	-1,229	0	-1,229	0	0
Hybrid bond	0	0	-384	3,096	3,096
Payments of long-term liabilities	-500	-500	-500	-500	-1,000
Change in lease liabilities	-252	-48	-567	-546	-455
Change in other interest-bearing liabilities	-1,935	-104	2,162	1,853	3,740
Net cash flow from financing activities	**-4,013**	**-652**	**-616**	**3,885**	**5,312**
Change in cash and cash equivalents	**3,801**	**1,342**	**8,703**	**2,224**	**6,829**
Cash and cash equivalents at period start	14,934	4,085	10,032	3,203	3,203
Cash and cash equivalents at period end	**18,735**	**5,427**	**18,735**	**5,427**	**10,032**

Accounting principles

Consti Plc's half-year financial report has been prepared for the accounting period of 1 January – 30 June 2020 according to the IAS 34 Interim Financial reporting principles. Consti has abided by the same accounting principles in its half-year financial reporting as in its IFRS financial statement 2019. The information presented in the half-year financial report are not audited. All figures in these accounts have been rounded. Consequently, the sum of individual figures can deviate from the presented sum figure. The preparation of the financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the valuation of the reported assets and liabilities, and the recognition of income and expenses in the statement of income. Although the estimates are based on the management's best knowledge of current events and actions, actual results may differ from the values given in the half-year financial report. ESMA (European Securities and Markets Authority) has published guidelines on Alternative Performance Measures (APMs). Consti presents Alternative Performance Measures (APMs) to reflect the underlying business performance and to enhance comparability between financial periods. APMs should not be considered as a substitute for measures of performance in accordance with the IFRS.

Lease agreements

The impact of the leases on Consti's 1 Jan - 30 June 2020 profit or loss and balance sheet is presented in table below:

CLASSIFICATION OF AMOUNTS RECOGNISED IN BALANCE SHEET AND PROFIT OR LOSS ACCORDING TO IFRS 16 (EUR 1,000)	Right-of-use assets				
	Buildings and structures	Machinery and equipment	Other intangible assets	Total	Lease liabilities
31 Dec 2019	**2,165**	**1,201**	**153**	**3,519**	**3,557**
Additions	66	376	9	450	450
Depreciations	-652	-327	-48	-1,027	-
Interest expense	-	-	-	-	46
Payments	-	-	-	-	-1,064
30 June 2020	**1,578**	**1,250**	**113**	**2,942**	**2,990**

Business areas

NET SALES BY BUSINESS AREA (EUR 1,000)	4-6 / 2020	4-6 / 2019	Change %	1-6 / 2020	1-6 / 2019	Change %	1-12 / 2019
Housing Companies	24,791	27,659	-10.4 %	41,243	55,973	-26.3 %	110,371
Corporations	21,636	31,723	-31.8 %	42,417	59,371	-28.6 %	119,059
Public Sector	10,291	8,287	24.2 %	19,648	13,553	45.0 %	33,876
Building Technology	16,458	18,758	-12.3 %	31,930	35,135	-9.1 %	69,730
Parent company and eliminations	-3,870	-5,201	25.6 %	-6,891	-9,327	26.1 %	-18,234
Total net sales	**69,306**	**81,225**	**-14.7 %**	**128,346**	**154,705**	**-17.0 %**	**314,801**

NET SALES CLASSIFICATION ACCORDING TO IFRS 15 (EUR 1,000)	4-6 / 2020	4-6 / 2019	Change %	1-6 / 2020	1-6 / 2019	Change %	1-12 / 2019
Project deliveries							
Housing Companies	24,196	27,217	-11.1 %	40,304	55,233	-27.0 %	107,874
Corporations	18,799	28,315	-33.6 %	36,853	54,017	-31.8 %	106,354
Public Sector	10,291	8,269	24.4 %	19,648	13,535	45.2 %	33,807
Building Technology	14,514	16,968	-14.5 %	28,136	31,091	-9.5 %	58,649
Parent company and eliminations	-3,870	-5,202	25.6 %	-6,891	-9,327	26.1 %	-18,234
Total project deliveries	**63,930**	**75,568**	**-15.4 %**	**118,049**	**144,549**	**-18.3 %**	**288,450**
Other cost + fee projects and service contracts							
Housing Companies	596	443	34.5 %	939	740	26.9 %	2,497
Corporations	2,837	3,406	-16.7 %	5,564	5,354	3.9 %	12,705
Public Sector	0	18		0	18		69
Building Technology	1,944	1,790	8.6 %	3,794	4,044	-6.2 %	11,080
Parent company and eliminations	0	0		0	0		0
Total other cost + fee projects and service contracts	**5,377**	**5,657**	**-5.0 %**	**10,297**	**10,156**	**1.4 %**	**26,351**
Total net sales	**69,306**	**81,225**	**-14.7 %**	**128,346**	**154,705**	**-17.0 %**	**314,801**

ACCOUNTS RECEIVABLE AND CONTRACT ASSETS AND LIABILITIES (EUR 1,000)	30 Jun 2020	30 Jun 2019	Change %	31 Dec 2019
Trade receivables	38,398	39,676	-3.2 %	37,742
Receivables from project deliveries and cost + fee accruals	7,956	11,066	-28.1 %	10,290
Advances received from project deliveries and cost + fee accruals	27,086	20,959	29.2 %	18,274

In the view of the management, the carrying amount of accounts receivable is reasonably close to fair value due to the short maturity of these items.

Group liabilities

GROUP LIABILITIES (EUR 1,000)	30 Jun 2020	30 Jun 2019	31 Dec 2019
Other liabilities			
Leasing and rental liabilities	19	44	29

The off-balance sheet leasing and rental liabilities include lease liabilities from short-term leases and lease liabilities from low value items.

Key figures

KEY FIGURES	1-6 / 2020	1-6 / 2019	1-12 / 2019
INCOME STATEMENT (EUR 1,000)			
Net sales	128,346	154,705	314,801
EBITDA	4,462	1,515	8,137
EBITDA margin, %	3.5 %	1.0 %	2.6 %
Operating profit/loss (EBIT)	2,830	-278	4,632
Operating profit/loss margin, %	2.2 %	-0.2 %	1.5 %
Profit/loss before taxes (EBT)	2,283	-864	3,414
as % of sales	1.8 %	-0.6 %	1.1 %
Profit/loss for the period	1,839	-691	2,676
as % of sales	1.4 %	-0.4 %	0.9 %
OTHER KEY FIGURES (EUR 1,000)			
Balance sheet total	122,930	116,009	116,585
Net interest-bearing debt	11,272	22,007	18,880
Equity ratio, %	31.0 %	27.2 %	29.8 %
Gearing, %	37.9 %	85.2 %	64.4 %
Return on investment, ROI %	13.7 %	-7.5 %	8.9 %
Free cash flow	10,093	-728	3,977
Cash conversion, %	226.2 %	n/a	48.9 %
Order backlog	211,838	226,765	185,820
Order intake	128,957	130,951	214,757
Average number of personnel	985	1,050	1,037
Number of personnel at period end	999	1,097	990
SHARE RELATED KEY FIGURES			
Earnings per share, undiluted (EUR)	0.22	-0.11	0.30
Earnings per share, diluted (EUR)	0.22	-0.11	0.30
Shareholders' equity per share (EUR)	3.46	2.94	3.40
Number of shares, end of period	7,858,267	7,858,267	7,858,267
Number of outstanding shares, end of period	7,671,123	7,685,042	7,676,942
Average number of outstanding shares	7,681,576	7,675,757	7,679,525

Calculation of key figures

EBITDA =	Operating profit/loss (EBIT) + depreciation, amortisation and impairment	
Net interest-bearing debt =	Interest-bearing liabilities - cash and cash equivalents	
Equity ratio (%) =	Equity Total assets - advances received	X 100
Gearing (%) =	Interest-bearing liabilities - cash and cash equivalents Equity	X 100
Return on investment, ROI (%) =	Profit/loss before taxes + interest and other financial expenses (r12m) Total equity + interest-bearing liabilities (average)	X 100
Average number of personnel =	The average number of personnel at the end of each calendar month during the period	
Number of personnel at period end =	Number of personnel at the end of period	
Free cash flow =	Net cash flow from operating activities before financial and tax items - investments in intangible and tangible assets	
Cash conversion (%) =	Free cash flow EBITDA	X 100
Earnings per share =	Profit/loss attributable to equity holders of the parent company - hybrid bond's transaction costs and accrued unrecognised interests after tax Weighted average number of shares outstanding during the period	X 100
Shareholders' equity per share (EUR) =	Equity attributable to owners of the parent company Number of outstanding shares, end of period	
Order backlog =	At the end of the period the unrecognised amount of construction contracts recognised in accordance with the percentage of completion method, including not started ordered project deliveries, long-term service agreements and the part which has not been invoiced in ordered invoice based projects	
Order intake =	Orders of project deliveries, long-term service agreements and invoice based projects during the period	

Quarterly information

QUARTERLY INFORMATION (EUR 1,000)	Q2/20	Q1/20	Q4/19	Q3/19	Q2/19	Q1/19	Q4/18	Q3/18	Q2/18
Net sales	69,306	59,039	78,259	81,837	81,225	73,480	96,779	78,942	77,773
Other operating income	232	116	355	200	63	303	372	111	100
Materials and services	-48,561	-40,823	-53,478	-60,125	-60,178	-56,103	-75,290	-59,971	-54,162
Employee benefit expenses	-14,854	-14,045	-16,703	-14,776	-16,023	-14,234	-16,880	-14,957	-15,843
Other operating expenses	-2,942	-3,007	-4,790	-4,157	-4,057	-2,961	-6,729	-5,155	-5,784
EBITDA	3,181	1,281	3,643	2,979	1,030	486	-1,749	-1,030	2,084
EBITDA margin, %	4.6 %	2.2 %	4.7 %	3.6 %	1.3 %	0.7 %	-1.8 %	-1.3 %	2.7 %
Depreciation	-813	-819	-821	-890	-910	-883	-404	-406	-420
Operating profit/loss (EBIT)	2,368	462	2,822	2,089	120	-398	-2,153	-1,437	1,664
Operating profit/loss margin, %	3.4 %	0.8 %	3.6 %	2.6 %	0.1 %	-0.5 %	-2.2 %	-1.8 %	2.1 %
Financial income	1	1	8	2	3	5	-20	11	23
Financial expenses	-240	-308	-316	-327	-379	-215	-160	-213	-192
Total financial income and expenses	-239	-308	-308	-325	-376	-210	-180	-202	-169
Profit/loss before taxes (EBT)	2,129	154	2,514	1,764	-256	-608	-2,333	-1,639	1,495
Total taxes	-418	-26	-558	-352	51	122	406	327	-301
Profit/loss for the period	1,711	128	1,956	1,412	-205	-486	-1,926	-1,311	1,194
Balance sheet total	122,930	121,628	116,585	118,023	116,009	115,048	111,041	110,181	112,582
Net interest-bearing debt	11,272	17,760	18,880	22,727	22,007	24,001	19,582	22,460	18,455
Equity ratio, %	31.0 %	29.9 %	29.8 %	28.2 %	27.2 %	27.7 %	25.4 %	28.3 %	29.3 %
Gearing, %	37.9 %	60.8 %	64.4 %	83.3 %	85.2 %	92.0 %	83.6 %	88.9 %	69.7 %
Return on investment, ROI %	13.7 %	9.5 %	8.9 %	-0.7 %	-7.5 %	-4.5 %	-4.5 %	-5.3 %	-3.8 %
Order backlog	211,838	202,220	185,820	206,406	226,765	237,763	225,082	270,072	286,201
Order intake	66,811	62,146	46,790	37,017	57,437	73,514	27,897	39,263	88,678
Average number of personnel	998	971	997	1,052	1,072	1,028	1,075	1,125	1,110
Number of personnel at period end	999	973	990	1,024	1,097	1,016	1,046	1,104	1,153
Earnings per share, undiluted (EUR)	0.21	0.01	0.25	0.17	-0.04	-0.08	-0.25	-0.17	0.16
Number of outstanding shares, end of period	7,671,123	7,685,123	7,676,942	7,685,042	7,685,042	7,684,849	7,662,216	7,662,216	7,662,216
Average number of outstanding shares	7,683,872	7,679,279	7,681,422	7,685,042	7,685,023	7,666,737	7,662,216	7,662,216	7,662,216

Largest shareholders

10 LARGEST SHAREHOLDERS 30 June 2020		Number of shares	% of shares and voting rights
1	Lujatalo Oy	790,000	10.05 %
2	Korkeela Esa	434,133	5.52 %
3	Evli Suomi Pienyhtiöt Fund	434,000	5.52 %
4	Heikintorppa Oy	385,000	4.90 %
5	Wipunen Varainhallinta Oy	385,000	4.90 %
6	Kivi Risto	379,758	4.83 %
7	Danske Invest Finnish Equity Fund	338,708	4.31 %
8	Kalevo Markku	299,128	3.81 %
9	Korkeela Antti	276,894	3.52 %
10	Eq Pohjoismaat Pienyhtiö Fund	206,609	2.63 %
Ten largest owners, total		**3,929,230**	**50.00 %**
Nominee registered		845,977	10.77 %
Others		3,083,060	39.23 %
Total		**7,858,267**	**100.00 %**

In Helsinki, 23 July 2020

Consti Plc's Board of Directors

Press conference

Microsoft Teams meeting for analysts, portfolio managers and media representatives, will take place 24 July 2020, at 10:00 a.m. (EET). The meeting will be hosted by CEO Esa Korkeela and CFO Joni Sorsanen.

Financial communication in 2020

- Interim report 1-9/2020 will be published 28 October 2020

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This communication includes future-oriented statements that are based on Consti's managements current assumptions and issues it is aware of as well as its existing decisions and plans. Although the management believes that the future expectations are well-founded, there is no certainty that these expectations will prove to be correct. Thus the results may significantly deviate from the assumptions included in the future-oriented statements as a result of issues such as changes in the economy, markets competitive conditions, legislation and regulations.