CONSTI'S FINANCIAL STATEMENTS BULLETIN JANUARY – DECEMBER 2017

Net sales grew, result was a disappointment

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10-12/2017 highlights (comparison figures in parenthesis 10-12/2016):

- Net sales 86.3 (74.8) million euro; growth 15.3 %
- EBITDA -2.1 (4.9) million euro and EBITDA margin -2.4 % (6.5%)
- Adjusted EBITDA -2.1 (4.9) million euro and adjusted EBITDA margin -2.4 % (6.5%)
- Operating profit/loss (EBIT) -2.6 (4.4) million and operating profit/loss (EBIT) margin -3.0 % (5.9%)
- Adjusted EBIT -2.6 (4.4) million euro and adjusted EBIT margin -3.0 % (5.9%)
- Order backlog 225.7 (190.8) million euro; growth 18.3 %
- Free cash flow 2.6 (0.5) million euro
- Earnings per share -0.30 (0.44) euro

1–12/2017 highlights (comparison figures in parenthesis 1–12/2016):

- Net sales 300.2 (261.6) million euro; growth 14.8 %
- EBITDA 1.7 (13.1) million euro and EBITDA margin 0.6 % (5.0%)
- Adjusted EBITDA 1.7 (13.1) million euro and adjusted EBITDA margin 0.6 % (5.0%)
- Operating profit/loss (EBIT) -0.4 (11.0) million and operating profit/loss (EBIT) margin -0.1 % (4.2%)
- Adjusted EBIT -0.4 (11.0) million euro and adjusted EBIT margin -0.1 % (4.2%)
- Free cash flow 8.9 (10.9) million euro
- Earnings per share -0,14 (1.05) euro
- The Board of Directors proposes that no dividend will be paid for 2017

Guidance on the Group outlook for 2018:

The Company estimates that its operating result for 2018 will grow compared to 2017.

KEY FIGURES (EUR 1,000)	10-12/ 2017	10-12/ 2016	Change %	1-12/ 2017	1-12/ 2016	Change %
Net sales	86,300	74,823	15.3 %	300,203	261,558	14.8 %
Adjusted EBITDA	-2,050	4,892		1,714	13,142	-87.0 %
Adjusted EBITDA margin, %	-2.4 %	6.5 %		0.6 %	5.0 %	
EBITDA	-2,050	4,892		1,714	13,120	-86.9 %
EBITDA margin, %	-2.4 %	6.5 %		0.6 %	5.0 %	
Adjusted EBIT	-2,590	4,447		-375	11,004	
Adjusted EBIT margin, %	-3.0 %	5.9 %		-0.1 %	4.2 %	
Operating profit/loss (EBIT)	-2,590	4,447		-375	10,982	
Operating profit/loss (EBIT) margin, %	-3.0 %	5.9 %		-0.1 %	4.2 %	
Profit/loss for the period	-2,294	3,385		-1,074	7,978	
Order backlog				225,721	190,806	18.3 %
Free cash flow	2,581	507	408.7 %	8,936	10,865	-17.8 %
Cash conversion, %	n/a	10.4 %		521.4 %	82.8 %	
Net interest-bearing debt				12,070	12,097	-0.2 %
Gearing, %				47.7 %	40.8 %	
Return on investment, ROI %				-0.7 %	22.7 %	
Number of personnel at period end				1,079	935	15.4 %
Earnings per share, undiluted (EUR)	-0.30	0.44		-0.14	1.05	

CEO's Review

"Our net sales for 2017 grew 14.8 percent from the previous year and amounted to 300.2 million euro. Net sales grew in all business areas, and we had particularly strong growth in our Building Facades business area.

Even with the growth of our net sales, our result did not reach a satisfactory level. Our less than estimated performance in project deliveries was a disappointment. Especially profitability problems relating to managing and executing projects in Technical Building Services turned out to be greater than initially expected. Additional inquiries showed clear challenges relating to organising, managing and executing projects. We also identified project personnel turnover and price competition in the field as factors contributing to profitability problems.

In the last quarter of 2017 we started reorganising our Technical Building Services business area, and we will finalise this work during the first quarter of 2018. With the reorganising we aim to improve profit responsibility in all of Technical Building Services' units, clarify our service offering, and enhance project management. From the last quarter onwards we have increased our requirements for margin on sales in Technical Building Services, and we have also realigned requirements for selecting offered worksites. Additionally, we have started several actions to improve project steering and monitoring, and new operating models will be taken into use during the first quarter of 2018. We have also clarified financial reporting responsibilities for projects in the entire Group.

During the year Consti had approximately 900 ongoing projects. Although we advanced as planned in the majority of these projects, we fell short of our targets in several projects in 2017. In the last quarter we continued assessing projects that were ongoing or at handover phase. Based on the assessments we readjusted cost and profit estimates for our project base. Despite this, certain ongoing projects in Technical Building Services and Renovation Contracting still have open risks, which we have to the best of our ability taken into consideration in our financial statement for 2017.

Consti's strategy was updated during spring 2017. We will continue to carry out our updated strategy, placing particular emphasis on actions to improve profitability.

The market for renovations and technical building services has mainly remained good. During the year Consti received new orders worth 278.1 million euro, which is a 24.7 percent growth to the comparison period. Also our order backlog at the end of December, 225.7 million euro, was 18.3 percent higher than in the comparison period.

I believe that our strong order backlog and our actions to improve productivity and profitability will help us return to the path of profitable growth."

Operating environment

In Finland, nearly six percent of the GDP is spent on renovations, which is significantly more than the European average. An estimated 12.8 billion euro was spent on renovations in Finland during 2017, of which 7.8 billion was used on renovations of residential buildings and 5.0 billion on other renovations.

During recent years, renovations have increased their share of the total construction market steadily. Due to our building stock's age, growth has been rapid compared to the rest of Europe. New construction has picked up pace and thus in 2017 renovations only amounted to approximately half of all construction, whereas renovations amounted to over half of the total construction in Finland during 2013-2015. In 2017, new construction reached peak levels last seen in the 1970s. Renovation growth was also subdued by the shortage of skilled personnel caused by the fast-paced new construction of residential buildings.

In its October review of the business environment, the Confederation of Finnish Construction Industries RT estimated that construction grew 4.4 percent in 2017. Euroconstruct projected 4.8 percent growth. RT approximated that renovations had grown 1.5 percent and new construction about seven percent. New construction was especially driven by new residential building projects, which RT estimated to have grown by nine percent. In cubic meters, however, construction levels remain under average, as the average size of apartments has decreased. The construction of new office buildings grew by circa nine percent. The growth is mostly coming from the Greater Helsinki area and school and hospital projects.

Euroconstruct estimates that Finland's renovation markets grew 1.8 percent in 2017. Residential building renovation grew by an estimated two percent and office premise renovation by 1.5 percent.

RT predicts that the market for new construction will grow 2.3 percent in 2018 and renovations will grow 1.5 percent. The corresponding estimates from Euroconstruct are 1.8 and 1.5 percent. The general economic situation typically has a significant impact on new construction, but a much lesser impact on renovations.

In the near future, operational programs to improve public service facility health should bring new orders to public facility renovations. According to the Built Environment ROTI-report from 2017, one in five public buildings is damaged. Also, the Ministry of the Environment estimates that 600 000–800 000 Finns are exposed to poor indoor air daily.

Group structure

Consti is one of Finland's leading companies focused on renovation and technical building services. Consti has a comprehensive service offering covering technical building services, residential pipeline renovation, renovation contracting, building façade repair and maintenance, and other renovation and technical services for demanding residential, commercial and public properties.

Consti has three business areas: Technical Building Services, Building Façades, and Renovation Contracting. All these also contain Servicing and maintenance services which is not reported as its own business area. Consti however reports its Service operations' net sales per financial year. Consti's Service business includes service contracting as well as technical repair and maintenance services to contract customers.

Business areas are reported in one segment. In addition, Consti reports sales, order backlog and order intake for each business area.

The Group's parent company is Consti Group Plc. The business areas operate in three subsidiaries completely owned by the parent company: Consti Talotekniikka Oy (Technical Building Services), Consti Julkisivut Oy (Building Façades) and Consti Korjausurakointi Oy (Renovation Contracting). Acquisitions during the reporting period 1-12/2017 include Oulun Talosaneeraus Oy (in January), Pisara-Steel Oy (in March), K P Kuoppamäki Oy (in July) and Lumicon Oy (in October). Two mergers took place in the end of May 2017. Oulun Talosaneeraus Oy was merged into Consti Talotekniikka Oy and Pirkanmaan JT-Palvelut Oy (acquired in November 2016) was merged into Consti Julkisivut Oy. Pisara-Steel Oy was merged into Consti Julkisivut Oy in the end of August 2017. K P Kuoppamäki Oy was merged into Consti Korjausurakointi Oy in the end of December 2017. Lumicon Oy will be merged into Consti Korjausurakointi Oy during the first half of 2018.

Long term goals

Consti's goal is to grow in the company's current market areas and to broaden the offering of Consti's full services to Finland's growth centres. The company is seeking to accomplish both organic growth and growth through acquisitions.

The company's long-term financial goals are to achieve:

- Annual average net sales growth of at least 10 percent
- Adjusted EBIT margin of over 5 percent
- Cash conversion ratio of over 90 percent
- Net debt and adjusted EBITDA rate of under 2.5 whilst maintaining an efficient capital structure
- The Company's aim is to distribute as dividends at least 50 percent of the Company's annual net profit

Sales, result and order backlog

10-12/2017

Consti Group's October-December net sales grew 15.3 percent and were 86.3 (74.8) million euro. Organic growth for October-December was 9.1 percent. Technical Building Services sales were 31.5 (26.5) million euro, Renovation Contracting sales were 22.8 (21.3) and Building Façades sales were 35.4 (29.1) million euro.

Net sales grew in all business areas. Building Façades net sales grew 21.7 percent. Growth continued strong in Greater Helsinki area's facade business. Technical Building Services net sales grew 18.8 percent due to higher sales in business premises. Renovation Contracting net sales grew 6.7 percent. Renovation Contracting net sales growth continued in the Greater Helsinki area and were also increased due to the acquisitions made during the second half of the year.

Operating profit/loss (EBIT) for October-December decreased from last year and was -2.6 (4.4) million euro. Operating profit/loss from net sales was -3.0 (5.9) percent.

The company's operating result continues to be weakened by profitability problems in project management and execution. During the fourth quarter, Consti has continued to assess ongoing and completed projects, which still have remaining disagreements and unfinished work. Based on the assessments, we further adjusted our cost and profitability estimates for the project base and made provisions and write-offs mainly to the Technical Building Services business area, as well as one ongoing project in our Renovation Contracting business area. In addition, the operating result was weakened by the execution of the remaining performance obligations from certain already identified projects that generate low gross margin on sales.

In addition, relative profitability is affected by transaction costs and depreciations on order backlog margin resulting from acquisitions. EBIT impact of transaction costs and depreciations on order backlog margin resulting from acquisitions in October-December was EUR -0.2 (-0.1) million.

The operating profit/loss and operating profit/loss margin fluctuation are affected by the Group's progress in projects that generate revenue according to the percentage-of-completion method, the starting of new projects and the development of demand for services.

Our order backlog at the end of the reporting period grew 18.3 percent and amounted to 225.7 (190.8) million euro. The order backlog grew in Renovation Contracting by 79.8 percent and in Technical Building Services by 2.5 percent, but decreased 2.1 percent in Building Facades. In October-December the value of the new orders that Consti acquired grew 58.8 percent. In Renovation Contracting new order value in October-December grew 376.6 percent. In Renovation Contracting the value of new orders was increased particularly by the deal to renovate Hotel Scandic Marski in Helsinki and an order to renovate two properties in Helsinki's Vallila, which include Oy Ässäkeskus Ab and Koy Vallila's premises. The value of the first order is approximately 26 million euro, including the hotel's renovation and building an additional storey. The latter project has an initial cost estimate of approximately 35 million euro and includes renovating Koy Vallila's three buildings, building use modifications at Oy Ässäkeskus Ab and repairing building technology. In Technical Building Services new orders increased 60.9 percent, but in Building Facades they decreased 51.2 percent. Technical Building Services' new orders also increased due to the aforementioned Hotel Scandic Marski deal, because Consti Technical Building Services will be in charge of renewing building technology in the project.

1–12/2017

Consti Group's January-December net sales grew 14.8 percent and were 300.2 (261.6) million euro. In January-December, organic growth was 9.8 percent. Technical Building Services net sales were 116.1 (103.9) million euro, Renovation Contracting net sales were 80.9 (75.0) and Building Façades net sales were 113.9 (88.6) million euro. These figures include Service Business's net sales growth which was 15.6 percent amounting to 46.8 (40.4) million euro.

Net sales grew in all business areas. Building Façades net sales grew 28.6 percent. Growth came mainly from Greater Helsinki area's Facade business. Technical Building Services net sales grew 11.8 percent due to higher sales in business premises. Renovation Contracting net sales grew 7.8 percent. In Renovation Contracting growth was good in the Greater Helsinki area and net sales were also increased due to the acquisitions made during the second half of the year.

Operating result (EBIT) for January-December decreased from last year and was -0.4 (11.0) million euro. Operating profit from net sales was -0.1 (4.2) percent.

The company's operating result is weakened by profitability problems in project management and execution. During the year, Consti has assessed ongoing and completed projects, which still have remaining disagreements and unfinished work. Based on the assessments, we adjusted our cost and profitability estimates for the project base and made provisions and write-offs mainly to the Technical Building Services business area, as well as one ongoing project in our Renovation Contracting business area. An expense amounting to 0.4-million-euro was also recorded for the fiscal period relating to Consti Oyj's change of CEO.

In addition, relative profitability is affected by transaction costs and depreciations on order backlog margin resulting from acquisitions. EBIT impact of transaction costs and depreciations on order backlog margin resulting from acquisitions in January-December was EUR -0.8 (-0.2) million.

The order backlog at the end of the reporting period grew 18.3 percent compared to the end of the previous financial year and was 225.7 million euro. The order intake value during January-December grew 24.7 percent. Orders increased by 143.8 percent in Renovation Contracting and by 13.2 percent in Technical Building Services but decreased by 5.6 percent in Building Façades.

Investments and business combinations

Investments into intangible and tangible assets in October-December were 0.3 (0.5) million euro, which is 0.4 (0.7) percent of the company's net sales. Investments into tangible and intangible assets in January-December were 1.4 (1.9) million euro, which is 0.5 (0.7) percent of net sales. The largest investments were made into property, plant and equipment, which primarily include machinery and equipment purchases.

Investments related to business combinations during October-December were 1.4 (0.5) million euro. During the October-December reporting period, Consti signed a deal of the purchase of the entire share base of Lumicon Oy (in October). Specialising in service and maintenance contracting in Helsinki-Vantaa airport, Lumicon Oy had a turnover of approximately EUR 2 million in 2016. The employees of Lumicon Oy, altogether 10 people, transferred to work for Consti.

In January-December investments related to business combinations were 4.8 (0.9) million euro. Consti signed a deal of the purchase of the entire share base of Oulun Talosaneeraus Oy, which specialises in pipeline renovations in January 2017. Oulun Talosaneeraus Oy's sales in 2016 were approximately 8 million euro. The employees of Oulun Talosaneeraus Oy, altogether 30 people, transferred to work for Consti. Oulun Talosaneeraus has operated in the Oulu region for approximately ten years and its purchase significantly expands Consti's offering in the Oulu region, as thus far Consti has mainly operated in the Oulu area in facade renovations. In March 2017, Consti signed a deal of the purchase of the entire share base of Pisara-Steel Oy, which specializes in roof renovations. Pisara Steel Oy's sales in 2016 were about 2.4 million euro. The employees of Pisara Steel Oy, altogether 10 people, transferred to work for Consti. Pisara-Steel Oy strengthened Consti's facade renovation business in roof renovations particularly in the Greater Helsinki area. In July 2017, Consti signed a deal of the purchase of the entire share base of K P Kuoppamäki Oy, which specialises in refurbishments and change-of-use works in non-residential buildings in Tampere area. In 2016, KP Kuoppamäki Oy had a turnover of approximately EUR 6 million. The employees of KP Kuoppamäki Oy, altogether 16 people, transferred to work for Consti. The acquisition enables Consti Group to provide a full range of renovation and maintenance services in the Pirkanmaa region. In October 2017, Consti signed a deal of the purchase of the entire share base of Lumicon Oy.

Cash flow and financial position

The operating cash flow in October-December before financing items and taxes was 2.9 (1.0) million euro. Free cash flow, i.e. operating cash flow before financing items and taxes less investments in intangible and tangible assets was 2.6 (0.5) million euro. Despite the weakened operating result, cash flow grew during the reporting period due to released working capital.

The January-December operating cash flow before financing items and taxes was 10.4 (12.8) million euro. Free cash flow, i.e. operating cash flow before financing items and taxes less investments in intangible and tangible assets was 8.9 (10.9) million euro. The cash flow ratio in January-December was 521.4 (82.8) percent. Cash flow was negatively affected by decreased operating result. However, net working capital released during January-September softened the impact of decreased operating result.

Consti Group's cash and cash equivalents on 31st December 2017 were 9.7 (9.3) million euro. In addition, the company has undrawn revolving credit facilities amounting to 5.0 million. The Group's interest bearing debts were 21.7 (21.4) million euro. External loans are subject to two financial covenants based on the ratio of the Group's net debt to adjusted EBITDA and gearing. On the balance sheet date, the interest bearing net debt was 12.1 (12.1) million euro and the gearing ratio 47.7 (40.8) percent. On 28.12.2017 Consti Group's financing bank agreed on allowing a violation of covenant at the financial reporting date regarding the key figure "net debt's relation to adjusted EBITDA".

The balance sheet total on 31st December 2017 was 100.8 (98.1) million euro. At the end of the reporting period tangible assets in the balance sheet were 4.5 (5.1) million euro. Equity ratio was 28.6 (34.5) percent. Rental liabilities associated with off-balance sheet operational leasing agreements totalled 4.7 (4.4) million euro on 31st December 2017.

In July 2017, the Company refinanced its indebtedness. Refinancing of liabilities extended the maturity for approximately two years. In addition, the new loan agreement includes EUR 10 million extra credit for the purposes of financing future acquisitions and EUR 5 million revolving credit facilities for short-term financing needs.

MATURITY DISTRIBUTION OF INTEREST-BEARING DEBT (EUR 1,000)	2018	2019	2020	2021	2022	2023-	Total
Bank loans	1,203	1,193	1,183	1,173	17,083	0	**21,833**
Finance lease liabilities	83	51	48	0	0	0	**182**
Other interest-bearing liabilities	564	422	157	49	0	0	**1,192**
Total	**1,850**	**1,665**	**1,387**	**1,221**	**17,083**	**0**	**23,207**

Personnel

Consti Group had 1,079 (935) employees at the end of the reporting period. The average employee count during January-December was 1,088 (933).

At the end of the reporting period 566 (524) employees worked in Technical Building Services, 201 (163) in Renovation Contracting and 304 (239) in the Building Façades business area. The parent company employed 8 (9) people.

PERSONNEL BY SEGMENT AT PERIOD END	12/2017	12/2016
Technical Building Services	566	524
Renovation Contracting	201	163
Building Facades	304	239
Parent company	8	9
Total Group	**1,079**	**935**

Management Team

Consti announced on 21st December, 2017 that The Board of Directors of Consti has appointed Esa Korkeela as Consti Group Plc's CEO starting from 21st December 2017.

Consti Group Plc's Management Team at the end of the reporting period consisted of CEO and CFO Esa Korkeela and the following persons: Risto Kivi, Consti Julkisivut Oy's CEO; Jukka Mäkinen, Consti Korjausurakointi Oy's CEO; Pekka Pöykkö, Consti Talotekniikka Oy's CEO, Hannu Kimiläinen, Consti Service Business Director; Markku Kalevo, Consti Julkisivut Oy's Bid and Sales Director; Pirkka Lähteinen, Consti Korjausurakointi Oy's Regional Director and Juha Salminen, CDO.

Important events during the reporting period

Consti strengthened its market position during the reporting period 1-12/2017 with the acquisitions of Oulun Talosaneeraus Oy, which specialises in pipeline renovations, Pisara-Steel Oy, which specialises in roof renovations, K P Kuoppamäki Oy, which specialises in refurbishments and change-of-use works in non-residential buildings and Lumicon Oy, which specialises in service and maintenance contracting at Helsinki-Vantaa airport. Oulun Talosaneeraus has operated in the Oulu region for approximately ten years and its purchase significantly expands Consti's offering in the Oulu region, as thus far Consti has mainly operated in the Oulu area in facade renovations. Pisara-Steel Oy strengthened Consti's facade renovation business in roof renovations particularly in the Greater Helsinki area. K P Kuoppamäki Oy, which has operated twenty years in Tampere region, in turn strengthened Consti's renovation contracting business and enabled Consti Group to provide a full range of renovation and maintenance services in the Pirkanmaa region. Acquisition of Lumicon Oy enables Consti to expand its Service business offering and strengthens Consti presence at the airport.

Consti revised its outlook for 2017 with a stock exchange release on 15th December 2017, in which it stated that the company estimates that its total annual net sales for 2017 will grow compared to 2016 but operating profit will be significantly lower than in 2016. The company previously estimated that "its total annual net sales for 2017 will grow compared to 2016, but operating profit will be lower than in 2016."

The Annual General Meeting 2017 and Board authorisations

The Annual General Meeting of Shareholders of Consti Group Plc held on 4th April 2017 adopted the Financial Statements and discharged the Members of the Board of Directors and the CEO from liability for the financial year 1 January - 31 December 2016. The Annual General Meeting resolved that dividend of EUR 0.54 per share for the financial year 2016 is paid.

The Annual General Meeting resolved that the Board of Directors consist of six members. The members of the Board of Directors, Tapio Hakakari, Antti Korkeela, Erkki Norvio, Niina Rajakoski, Petri Rignell and Pekka Salokangas were re-elected for the following term of office.

Authorised Public Accounting firm Ernst & Young Ltd was elected as the Auditor of the Company and Mikko Rytilahti, Authorised Public Accountant, will act as the Principal Auditor.

It was resolved that the annual remuneration of the members of the Board of Directors is paid as follows: The Chairman of the Board of Directors is paid EUR 36,000 and members of the Board of Directors are each paid EUR 24,000. It was resolved that the remuneration for the Auditor shall be paid according to the Auditor's reasonable invoice.

The Board of Directors was authorised to resolve on the repurchase of a maximum of 550 000 shares in the Company in one or several tranches by using funds in the unrestricted shareholders' equity. The shares may be repurchased for the price formed at the moment of purchase on public trading or for the price otherwise formed on the markets. The own shares may be purchased by deviating from the shareholders' pre-emptive rights (directed repurchase). The shares may be repurchased in order to, for example, carry out the Company's share-based incentive plan. The Board of Directors is authorized to decide on how repurchase is carried out and on all other matters related to the repurchase of shares.

The Board of Directors was authorised to resolve on the share issue and the issuance of special rights entitling to shares as referred to in Chapter 10 Section 1 of the Companies Act in one or several tranches, either against payment or without payment. The aggregate amount of shares to be issued, including the shares to be received based on special rights, shall not exceed 780,000 shares. The Board of the Directors may resolve to issue either new shares or to transfer treasury shares potentially held by the Company. The Board of Directors is authorized to decide on all other matters related to the issuance of shares and special rights, including on a deviation from the shareholders' pre-emptive rights. The authorization is used, for example, to carry out the Company's share-based incentive plan or for other purposes resolved by the Board of Directors.

These authorizations replace previous authorizations of the Board of Directors and they shall be valid until the closing of the next Annual General Meeting, however, no longer than until 30th June 2018.

Corporate Governance and Auditors

Consti Group Plc's Board of Directors on 31st December 2017 included Tapio Hakakari (Chairman), Antti Korkeela, Erkki Norvio, Niina Rajakoski, Petri Rignell and Pekka Salokangas. The Board of Directors elected by the Annual General Meeting of Shareholders of Consti Group Plc on 4th April 2017, held its organising meeting and elected Tapio Hakakari as the Chairman of the Board. The Board of Directors appointed Erkki Norvio, Petri Rignell and Pekka Salokangas as members of the Nomination and Compensation Committee. The Board of Directors has not established other committees.

Esa Korkeela Has acted as CEO of Consti Group Plc since 21st December 2017 and as Interim CEO during 26th September 2017 –21st December 2017. Marko Holopainen acted as CEO of Consti Group Plc until 26th September 2017.

On 31st December 2017, the Board members and CEO owned personally or through a holding company a total of 885,457 Consti Group Plc's shares, which amounts to 11.27 percent of the Company's entire share base and votes.

Authorised Public Accounting firm Ernst & Young Ltd has acted as the Auditor of the Company with Mikko Rytilahti, Authorised Public Accountant as the Principal Auditor.

Consti complies with regulations of The Finnish Corporate Governance Code. In insider issues Consti complies with EU Regulation on Market Abuse ((EU) 596/2014, “MAR”) and 2- and 3-tier regulation supplementing it, the Finnish Securities Markets Act, the insider guidelines of Nasdaq Helsinki Ltd as well as guidance issued by authorities. Consti Group Plc's Board of Director's report on the Company's corporate governance from 2017 and the remuneration and incentives report from 2017 will be published on Consti Group Plc's website on week 11.

Shares and share capital

Consti Group Plc's share capital on 31st December 2017 was 80,000 euro and the number of shares 7,858,267. Consti Group Plc held 173,031 of these shares. The Company has a single series of shares, and each share entitles its holder to one vote at the General Meeting of the company and to an equal dividend. Consti Group Plc's shares are added into the Book-Entry Securities System.

Trade at Nasdaq Helsinki

Consti Group Plc has been listed in the Helsinki Stock Exchange main list since 15th December 2015. The trade symbol is CONSTI. On the Nordic list Consti Group Plc is classified a small cap company within the Industrials sector. During 1 January – 31 December 2017 Consti Group Plc's lowest share price was EUR 8.11 and the highest EUR 16.49. The share's trade volume weighted average price was EUR 13.63. At the close of the stock day on the last trading day of the reporting period 29th December 2017 the share value was EUR 8.50 and the Company's market value was EUR 66.8 million.

Related-party transactions

There were no significant related-party transactions during the reporting period.

Change in Disclosure Policy

Financial information

Consti reports financial information and key figures for all of the Group’s business as one reporting segment.

Consti may give guidance on its financial outlook as well as estimates development of its annual revenue or profit in its financial statements bulletin. interim reports. The outlook or the profit estimate may be numerical or verbal and it may relate to revenue, operating profit, balance sheet or cash flow. The estimates presented by the Company are based on the future outlook view at the time of publication and in general concerning the current financial year. A published estimate may be specified during the financial year in connection with interim reports.

Consti publishes regularly its financial statements bulletin, financial statements as well as quarterly interim reports. Information regarding the publication of interim reports, the financial statement bulletin and financial statement are made public with a stock exchange release prior to the end of the previous fiscal year, disclosing the week during which the full financial statement will be complete and available.

The results of the fiscal year and quarterly reports may be presented at a press conference for capital market and financial media representatives at the discretion of the Group.

Outlook for 2018

Renovation growth is expected to continue in 2018. In its November outlook, Euroconstruct estimated that Finland’s renovation market will grow 1.5 percent from the previous year. The general economic situation typically has a significant impact on new construction, but a much lesser impact on renovations.

The Company estimates that its operating result for 2018 will grow compared to 2017.

Significant risks and risk management

Consti divides risks into strategic and operative risks, financing risks and risks of injury or damage.

Risks pertain to defining and carrying out strategy. Consti’s goal is to grow in its central businesses in its current market areas and also expand its full offering to Finland’s other growth centres. In addition, we aim to increase maintenance and service contracting work, i.e. our Service business, so it amounts to a larger share of our net sales. Our strategy includes both organic growth and acquisitions. Risks related to acquisitions are managed with careful deal preparation and integration monitoring. Market risks are controlled by actively following the market and adjusting operations as necessary.

Operative risks relate to clients and project operations, personnel, subcontractors, suppliers, legislation and legal claims. Consti has a wide customer base that consists of housing companies, municipalities and other public-sector operators, real estate investors as well as corporations and industrial players. Our broad customer base decreases risks related to both individual projects and the market environment. A substantial part of Consti Group’s business comes from tendered projects and services. The Company and its business areas have procedures that determine which tenders Consti participates in and what the decision making processes regarding these projects are. Consti’s jointly agreed upon procedures for internal tender calculation and authorisation for decision making are also central to tender processes.

Our success depends to a large extent on how well we are able to acquire, motivate and retain professional personnel and upkeep our employees' competence. Personnel turnover risk will be kept at minimum with for example continuous training and by supporting voluntary training. Personnel risks also include possible human errors and misconducts. These risks are managed with careful recruiting, orientation, work supervision and with ethical guidelines created for supervisors. Subcontractor and supplier risks are managed with meticulously made contracts, long term partnerships and regular assessments of the subcontractor and suppliers’ financial position. Changes in building, environmental protection, workforce and work safety legislation as well as taxation and financial re-porting all have an impact on Consti’s operating possibilities.

Risks relating to legal proceedings are managed with meticulous contract preparation and monitoring, the highest possible work quality, and liability insurance. The Group has ongoing and pending legal cases relating to normal business. It is difficult to predict the outcome of these proceedings, but provisions based on the best possible estimate have been recorded in those cases where such provisions are estimated necessary.

Risks pertaining to injuries or damage include injuries, environmental risks, and ICT risks. Consti strives to follow all applicable regulation aimed at protecting employees, and occupational safety is emphasized in all our actions. The most significant environmental risks are related to environmentally harmful substances which may be produced for example in deconstruction waste processing, or caused by neglects in end-storage. In addition, operations can cause noise, construction dust and tremor to nearby surroundings. Consti abides by legislation, regulation, permit procedures and authority regulations regarding construction, the materials used in building, storage, recycling, waste disposal and other environmental issues. ICT risk are assessed and managed in cooperation between the Group's ICT function and business areas and together with partners.

Consti Group's business has financial risks. Financial risks include interest rate, credit and liquidity risks as well as risk relating to the realisation of payments from long-term contract and service agreements.

The Group's risks related to market rate fluctuations are due largely to the Group's long-term variable interest rate loans. Consti monitors the sensitivity of its loans to changes in interest rates and the effect such changes would have on the Group's results prior to taxes. Consti's credit risk is related to customers who have unpaid invoices or with whom Consti has long-term contracts as well as counterparties to cash and cash equivalents and derivative agreements. The businesses credit risk is managed for instance with advance payments, front-loaded payment schedules for projects and by examining client backgrounds.

The Group strives to ensure the availability and flexibility of financing with sufficient credit limit reserves and sufficiently long loan periods. The Group's working capital management makes every effort to ensure that it abides to covenants included in interest bearing loans, which in turn determine the capital structure provisions. On 28.12.2017 Consti Group's financing bank agreed on allowing a violation of covenant at the financial reporting date regarding the key figure "net debt's relation to adjusted EBITDA". The financial covenant's degree is continuously monitored and assessed in relation to net debt and EBIT realisations and predictions.

There is a risk that revenue and results of operations from long-term contracts recognised using the percentage-of-completion method and presented by financial year do not necessarily correspond to an even distribution of the final overall result over the contract period. Calculating the total result of a contract involves estimates of the total cost of completing the contract and the progress of the work to be invoiced. If the estimates of the final result of the contract change, the effect of this is reported in the period when the change first became known and could be estimated. During fiscal year 2017 Consti has adjusted cost and profit estimates of its project base and made provisions and write-offs mainly relating to percentage-of-completion method payments. Despite this there are some open risks relating to ongoing projects in Technical Building Services and Renovation Contracting, which we have to the best of our ability taken into consideration in our financial statement for 2017.

Goodwill is based on management estimates. Goodwill recognised on Consti's balance sheet is not amortised, but it is tested for impairment annually or if necessary more often by the Group.

A detailed description of risks related to Consti and its operating environment and business, as well as the Group's risk management are presented in the Board of Directors' Report published in Consti's annual report 2016. Financial risks and their management is described in detail in note 18 to the financial statements "Financial risk management".

Dividend and dividend policy and the Board's suggestion for profit distribution

The Annual General Meeting of Shareholders held on 4th April 2017 resolved that dividend of EUR 0.54 per share for the financial year 2016 is paid. No dividend was paid on own shares held by the Company. The record date for dividend distribution was 6th April 2017, and the dividend was paid on 13th April 2017.

According to the Company dividend policy, its goal is to distribute a minimum of 50 percent of the fiscal year's profit as dividend, however taking into consideration the Company's financial position, cash flow and growth opportunities.

Consti Group Plc's distributable funds on 31st December 2017 were 50,931,457.51 euro, including retained earnings of 22,878,385.08 euro. The Board proposes to the Annual General Meeting that no dividend will be paid for the financial period 1 January – 31 December 2017. The Board of Directors will call the Annual General Meeting of shareholders to convene on Wednesday 4th April 2018.

Events after the reporting period

Consti Group Plc ("Consti") has received an announcement from Ilmarinen Mutual Pension Insurance Company ("Ilmarinen") on 2nd January 2018, in accordance with the Finnish Securities Market Act Chapter 9, Section 5 According to the announcement, the total number of Consti shares and votes owned by Ilmarinen exceeded five (5) per cent of the share capital of Consti on 1st January 2018. The reason for the notification was merger between Ilmarinen Mutual Pension Insurance Company and Etera Mutual Pension Insurance Company as of 1st January 2018.

Consti Group Plc announced 3rd January 2018 that Joni Sorsanen (born 1983), M.Sc. (econ.), has been appointed as Consti Group Plc's CFO and a member of Management Team. Joni Sorsanen will join Consti 28th March 2018 at the latest and he will report to Esa Korkeela, CEO of Consti Group Plc.

SUMMARY OF FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA 1.1. – 31.12.2017

Accounting principles

Consti Group Plc's financial statements bulletin has been prepared for the accounting period of 1.1. - 31.12.2017 according to the IAS 34 Interim Financial reporting principles. Consti has abided by the same accounting principles in its interim financial reporting as in its IFRS financial statement 2016. Consti's financial statement 2016 has been audited and an auditor's report has been received on February 14th 2018. All figures in the abridged financial statement have been rounded. Consequently, the sum of individual figures can deviate from the presented sum figure. The preparation of the financial statements in accordance with IFRS requires management to make estimates and assumptions that affect the valuation of the reported assets and liabilities, and the recognition of income and expenses in the statement of income. Although the estimates are based on the management's best knowledge of current events and actions, actual results may differ from the values given in interim reports. ESMA (European Securities and Markets Authority) guidelines on Alternative Performance Measures (APMs) have been effective since the second quarter of financial year 2016. Consti presents Alternative Performance Measures (APMs) to reflect the underlying business performance and to enhance comparability between financial periods. APMs should not be considered as a substitute for measures of performance in accordance with the IFRS. For a more detailed description of items affecting comparability, see section "Sales, result and order backlog".

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (EUR 1,000)	10-12/ 2017	10-12/ 2016	Change %	1-12/ 2017	1-12/ 2016	Change %
Net sales	**86,300**	**74,823**	**15.3 %**	**300,203**	**261,558**	**14.8 %**
Other operating income	307	187	64.0 %	850	920	-7.6 %
Materials and services	-64,540	-50,491	-27.8 %	-218,324	-179,558	-21.6 %
Employee benefit expenses	-17,275	-14,682	-17.7 %	-60,181	-53,081	-13.4 %
Depreciation	-540	-446	-21.1 %	-2,089	-2,138	2.3 %
Other operating expenses	-6,843	-4,945	-38.4 %	-20,834	-16,719	-24.6 %
Operating profit/loss (EBIT)	**-2,590**	**4,447**		**-375**	**10,982**	
Financial income	-55	11		22	21	1.7 %
Financial expenses	-164	-202	18.7 %	-851	-936	9.1 %
Total financial income and expenses	-220	-192	-14.5 %	-829	-915	9.4 %
Profit/loss before taxes (EBT)	**-2,810**	**4,255**		**-1,204**	**10,067**	
Total taxes	516	-870		130	-2,089	
Profit/loss for the period	**-2,294**	**3,385**		**-1,074**	**7,978**	
Comprehensive income for the period 1)	**-2,294**	**3,385**		**-1,074**	**7,978**	
Earnings per share attributable to equity holders of parent company						
Earnings per share, undiluted (EUR)	-0.30	0.44		-0.14	1.05	
Earnings per share, diluted (EUR)	-0.30	0.44		-0.14	1.05	

1) The group has no other comprehensive income items.

CONSOLIDATED BALANCE SHEET (EUR 1,000)	31 Dec 2017	31 Dec 2016	Change %
ASSETS			
Non-current assets			
Property, plant and equipment	4,528	5,126	-11.7 %
Goodwill	48,604	44,126	10.1 %
Other intangible assets	262	386	-32.0 %
Available-for-sale financial assets	17	8	119.3 %
Long-term receivables	0	0	
Deferred tax receivables	808	77	950.3 %
Total non-current assets	**54,219**	**49,722**	**9.0 %**
Current assets			
Inventories	550	500	10.0 %
Trade and other receivables	36,389	38,552	-5.6 %
Cash and cash equivalents	9,652	9,304	3.7 %
Total current assets	**46,591**	**48,356**	**-3.7 %**
TOTAL ASSETS	**100,810**	**98,078**	**2.8 %**
EQUITY AND LIABILITIES			
Equity	**25,281**	**29,643**	-14.7 %
Non-current liabilities			
Interest-bearing liabilities	20,138	20,805	-3.2 %
Total non-current liabilities	**20,138**	**20,805**	**-3.2 %**
Current liabilities			
Trade and other payables	39,325	33,622	17.0 %
Advances received	12,531	12,267	2.1 %
Interest-bearing liabilities	1,584	597	165.6 %
Provisions	1,951	1,144	70.5 %
Total current liabilities	**55,391**	**47,630**	**16.3 %**
TOTAL EQUITY AND LIABILITIES	**100,810**	**98,078**	**2.8 %**

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (EUR 1,000)	Equity attributable to owners of the parent					
	Share capital	Reserve for invested non-restricted equity	Treasury shares	Retained earnings	Total	Total equity
Equity on 1 January 2017	**80**	**27,405**	**-446**	**2,604**	**29,563**	**29,643**
Total comprehensive income				-1,074	-1,074	**-1,074**
Dividend distribution				-4,135	-4,135	**-4,135**
Purchase of own shares			-258		-258	**-258**
Conveyance of own shares		847	103		950	**950**
Share-based incentive				155	155	**155**
Transactions with shareholders, total	*0*	*847*	*-155*	*-3,980*	*-3,288*	***-3,288***
Equity on 31 December 2017	**80**	**28,252**	**-601**	**-2,450**	**25,201**	**25,281**

Equity on 1 January 2016	**80**	**27,318**	**-456**	**-2,404**	**24,458**	**24,538**
Total comprehensive income				7,978	7,978	**7,978**
Dividend distribution				-2,970	-2,970	**-2,970**
Conveyance of own shares		87	10		97	**97**
Transactions with shareholders, total		*87*	*10*	*-2,970*	*-2,873*	***-2,873***
Equity on 31 December 2016	**80**	**27,405**	**-446**	**2,604**	**29,563**	**29,643**

CONSOLIDATED STATEMENT OF CASH FLOWS (EUR 1,000)	10-12/2017	10-12/2016	1-12/2017	1-12/2016
Cash flows from operating activities				
Operating profit/loss	-2,590	4,447	-375	10,982
Adjustments:				
Depreciation	540	446	2,089	2,138
Other adjustments	-33	-41	-81	-161
Change in working capital	4,985	-3,825	8,742	-180
Operating cash flow before financial and tax items	**2,902**	**1,027**	**10,375**	**12,778**
Financial items, net	-220	-192	-829	-915
Taxes paid	297	-297	-679	-1,208
Net cash flow from operating activities	**2,979**	**537**	**8,867**	**10,656**
Cash flows from investing activities				
Acquisition of subsidiaries and business operations, net of cash acquired	-1,249	-473	-3,855	-884
Investments in tangible and intangible assets	-320	-519	-1,439	-1,913
Proceeds from sale of property, plant and equipment	180	22	847	458
Proceeds from sale of available-for-sale financial assets	0	0	0	5
Net cash flow from investing activities	**-1,390**	**-970**	**-4,446**	**-2,334**
Cash flows from financing activities				
Purchase of own shares	-258	0	-258	0
Dividend distribution	0	0	-4,135	-2,969
Proceeds from long-term liabilities	1,000	0	21,000	0
Payments of long-term liabilities	-500	0	-20,500	0
Change in other interest-bearing liabilities	-144	137	-179	-117
Net cash flow from financing activities	**98**	**137**	**-4,072**	**-3,087**
Change in cash and cash equivalents	1,688	-296	348	5,235
Cash and cash equivalents at period start	7,965	9,599	9,304	4,070
Cash and cash equivalents at period end	**9,652**	**9,304**	**9,652**	**9,304**

KEY FIGURES (EUR 1,000)	1-12/2017	1-12/2016
INCOME STATEMENT		
Net sales	300,203	261,558
Adjusted EBITDA	1,714	13,142
Adjusted EBITDA margin, %	0.6 %	5.0 %
EBITDA	1,714	13,120
EBITDA margin, %	0.6 %	5.0 %
Adjusted operating profit/loss (EBIT)	-375	11,004
Adjusted operating profit/loss (EBIT) margin, %	-0.1 %	4.2 %
Operating profit (EBIT)	-375	10,982
Operating profit margin, %	-0.1 %	4.2 %
Profit/loss before taxes (EBT)	-1,204	10,067
as % of sales	-0.4 %	3.8 %
Profit/loss for the period	-1,074	7,978
as % of sales	-0.4 %	3.1 %
OTHER KEY FIGURES		
Balance sheet total	100,810	98,078
Net interest-bearing debt	12,070	12,097
Equity ratio, %	28.6 %	34.5 %
Gearing, %	47.7 %	40.8 %
Return on investment, ROI %	-0.7 %	22.7 %
Free cash flow	8,936	10,865
Cash conversion, %	521.4 %	82.8 %
Order backlog	225,721	190,806
Order intake	278,077	223,055
Average number of personnel	1,088	933
Number of personnel at period end	1,079	935
SHARE RELATED KEY FIGURES		
Earnings per share, undiluted (EUR)	-0.14	1.05
Earnings per share, diluted (EUR)	-0.14	1.05
Shareholders' equity per share (EUR)	3.30	3.89
Number of shares, end of period	7,858,267	7,858,267
Number of outstanding shares, end of period	7,662,216	7,620,931
Average number of outstanding shares	7,660,253	7,615,373

Calculation of key figures

EBITDA =	Operating profit/loss (EBIT) + depreciation, amortisation and impairment
Net interest-bearing debt =	Interest-bearing liabilities - cash and cash equivalents
Equity ratio (%) =	Equity Total assets - advances received
Gearing (%) =	Interest-bearing liabilities - cash and cash equivalents Equity
Return on investment, ROI (%) =	Profit/loss before taxes + interest and other financial expenses (rolling 12 month) Total equity + interest-bearing liabilities (average)
Average number of personnel =	The average number of personnel at the end of each calendar month during the period
Number of personnel at period end =	Number of personnel at the end of period
Free cash flow =	Net cash flow from operating activities before financial and tax items - investments in intangible and tangible assets
Cash conversion (%) =	Free cash flow EBITDA
Earnings per share =	Profit attributable to equity holders of the parent company Weighted average number of shares outstanding during the period
Adjusted EBITDA =	EBITDA before items affecting comparability (IAC)
Adjusted operating profit/loss (EBIT) =	Operating profit/loss (EBIT) before items affecting comparability (IAC)
Order backlog =	At the end of the period the unrecognised amount of construction contracts recognised in accordance with the percentage of completion method, including not started ordered construction contracts, long-term service agreements and the part which has not been invoiced in ordered invoice based projects
Order intake =	Orders of construction contracts, long-term service agreements and invoice based projects during the period

Business areas

During the reporting period, Consti Group consisted of three domestic operational segments that support each other: Technical Building Services, Renovation Contracting and Building Façades. Due to the similarity of Consti Group's management structure, the operations and business segments these operational segments are combined for the IFRS 8 segment reporting into one reportable segment, which also includes Group services and other items.

NET SALES BY SEGMENT (EUR 1,000)	10-12/ 2017	10-12/ 2016	Change %	1-12/ 2017	1-12/ 2016	Change %
Technical Building Services	31,468	26,497	18.8 %	116,106	103,892	11.8 %
Renovation Contracting	22,752	21,326	6.7 %	80,850	74,966	7.8 %
Building Facades	35,420	29,112	21.7 %	113,921	88,615	28.6 %
Parent company and elimin.	-3,341	-2,112	-58.2 %	-10,675	-5,915	-80.5 %
Total Net sales	**86,300**	**74,823**	**15.3 %**	**300,203**	**261,558**	**14.8 %**

ORDER INTAKE BY SEGMENT (EUR 1,000)	10-12/ 2017	10-12/ 2016	Change %	1-12/ 2017	1-12/ 2016	Change %
Technical Building Services	31,969	19,869	60.9 %	97,180	85,834	13.2 %
Renovation Contracting	58,151	12,202	376.6 %	97,827	40,122	143.8 %
Building Facades	16,741	34,341	-51.2 %	94,901	100,517	-5.6 %
Parent company and elimin.	-1,941	-352	-451.3 %	-11,832	-3,418	-246.1 %
Total Order intake	**104,920**	**66,059**	**58.8 %**	**278,077**	**223,055**	**24.7 %**

ORDER BACKLOG BY SEGMENT (EUR 1,000)	10-12/ 2017	10-12/ 2016	Change %	1-12/ 2017	1-12/ 2016	Change %
Technical Building Services	72,500	70,700	2.5 %	72,500	70,700	2.5 %
Renovation Contracting	78,233	43,515	79.8 %	78,233	43,515	79.8 %
Building Facades	74,988	76,591	-2.1 %	74,988	76,591	-2.1 %
Total Order backlog	**225,721**	**190,806**	**18.3 %**	**225,721**	**190,806**	**18.3 %**

Reconciliation between operating profit/loss (EBIT) reported in accordance to IFRS and EBIT before items affecting comparability (adjusted EBIT) commented in this financial review

The income statement under IFRS has been adjusted by the following items when reporting and commenting EBITDA before items affecting comparability (adjusted EBITDA) and EBIT before items affecting comparability (adjusted EBIT) in this interim financial report:

1-12/2017 (EUR 1 000)	IFRS	IAC	Income statement before IAC
Net sales	**300,203**		**300,203**
Other operating income	850		850
Materials and services	-218,324		-218,324
Employee benefit expenses	-60,181		-60,181
Other operating expenses	-20,834		-20,834
EBITDA	**1,714**		**1,714**
Depreciation	-2,089		-2,089
Operating profit/loss (EBIT)	**-375**		**-375**

1-12/2016 (EUR 1 000)	IFRS	IAC	Income statement before IAC
Net sales	**261,558**		**261,558**
Other operating income	920		920
Materials and services	-179,558		-179,558
Employee benefit expenses	-53,081		-53,081
Other operating expenses	-16,719	-23	-16,697
EBITDA	**13,120**	**-23**	**13,142**
Depreciation	-2,138		-2,138
Operating profit/loss (EBIT)	**10,982**	**-23**	**11,004**

GROUP LIABILITIES (EUR 1,000)	12/2017	12/2016
Other liabilities		
Leasing and rental liabilities	4,708	4,419

Business combinations

Consti made the following acquisitions during the January-December 2017 period:

ACQUIRED BUSINESS	Country	Type	Month of acquisition	Acquired share	No. of employees	Estimated annual net sales (€m)
Pipeline renovations, Oulu	Finland	Share deal	January	100 %	30	8,0
Roofing specialist, Helsinki & Ostrobothnia	Finland	Share deal	March	100 %	10	2,4
Renovations and change-of-use works in non-residential buildings, Tampere	Finland	Share deal	July	100 %	16	6,0
Service and maintenance contracting, Vantaa	Finland	Share deal	October	100 %	10	2,0

Acquired assets and liabilities

Fair values of the identified assets and liabilities of the businesses acquired in 2017, after their combination:

	Fair value, EUR 1,000
Assets	
Property, plant and equipment	222
Intangible assets	317
Cash and cash equivalents	3 207
Inventories	78
Trade and other receivables	3 039
Available-for-sale financial assets	9
Total assets	**6 871**
Liabilities	
Trade and other payables	3 275
Interest-bearing liabilities	0
Deferred tax liabilities	63
Total liabilities	**3 338**
Fair value of identified net assets, total	**3 532**
Goodwill arising from acquisitions	4 479
Amount of consideration transferred	**8 011**

The goodwill recognised on the acquisition is attributable to the special expertise transferred with the company.

The transaction costs arising from the acquisition, totalling EUR 416 thousand have been recognised as expenses and are included under administrative expenses.

QUARTERLY INFORMATION (EUR 1,000)	Q4/17	Q3/17	Q2/17	Q1/17	Q4/16	Q3/16	Q2/16	Q1/16	Q4/15
Net sales	86,300	77,824	78,811	57,268	74,823	70,554	64,813	51,367	74,939
Other operating income	307	232	168	143	187	435	115	183	301
Materials and services	-64,540	-58,567	-55,468	-39,749	-50,491	-49,423	-44,481	-35,163	-51,222
Employee benefit expenses	-17,275	-15,031	-15,397	-12,479	-14,682	-12,878	-13,457	-12,064	-14,966
Other operating expenses	-6,843	-4,672	-4,908	-4,411	-4,945	-4,167	-3,922	-3,686	-5,559
Adjusted EBITDA	-2,050	-214	3,206	772	4,892	4,521	3,069	660	5,074
Adjusted EBITDA margin, %	-2.4 %	-0.3 %	4.1 %	1.3 %	6.5 %	6.4 %	4.7 %	1.3 %	6.8 %
EBITDA	-2,050	-214	3,206	772	4,892	4,521	3,069	637	3,493
EBITDA margin, %	-2.4 %	-0.3 %	4.1 %	1.3 %	6.5 %	6.4 %	4.7 %	1.2 %	4.7 %
Depreciation	-540	-546	-509	-494	-446	-792	-454	-446	-441
Adjusted operating profit/loss (EBIT)	-2,590	-760	2,697	278	4,447	3,729	2,614	214	4,633
Adjusted operating profit/loss (EBIT) margin, %	-3.0 %	-1.0 %	3.4 %	0.5 %	5.9 %	5.3 %	4.0 %	0.4 %	6.2 %
Operating profit/loss (EBIT)	-2,590	-760	2,697	278	4,447	3,729	2,614	191	3,052
Operating profit/loss margin, %	-3.0 %	-1.0 %	3.4 %	0.5 %	5.9 %	5.3 %	4.0 %	0.4 %	4.1 %
Financial income	-55	45	21	11	11	4	5	2	17
Financial expenses	-164	-243	-223	-220	-202	-206	-238	-290	-298
Total financial income and expenses	-220	-198	-202	-209	-192	-202	-233	-288	-281
Profit/loss before taxes (EBT)	-2,810	-958	2,495	69	4,255	3,527	2,381	-97	2,771
Total taxes	516	165	-499	-52	-870	-736	-503	19	-568
Profit/loss for the period	-2,294	-793	1,996	17	3,385	2,791	1,878	-77	2,203
Balance sheet total	100,810	103,226	101,130	95,197	98,078	97,132	91,815	87,229	90,692
Net interest-bearing debt	12,070	13,402	15,514	15,036	12,097	11,667	17,780	15,014	17,407
Equity ratio, %	28.6 %	31.9 %	32.9 %	37.2 %	34.5 %	32.5 %	31.5 %	33.4 %	31.4 %
Gearing, %	47.7 %	48.6 %	55.0 %	49.7 %	40.8 %	44.6 %	76.1 %	61.4 %	70.9 %
Return on investment, ROI %	-0.7 %	14.0 %	23.7 %	22.8 %	22.7 %	21.2 %	18.3 %	17.0 %	16.7 %
Order backlog	225,721	198,759	227,907	212,910	190,806	185,614	212,590	191,725	181,301
Order intake	104,920	30,682	82,976	59,499	66,059	30,285	75,554	51,156	63,639
Average number of personnel	1,099	1,153	1,108	993	941	956	940	896	900
Number of personnel at period end	1,079	1,117	1,165	1,029	935	931	990	904	890
Earnings per share, undiluted (EUR)	-0.30	-0.10	0.26	0.00	0.44	0.37	0.25	-0.01	0.29
Number of outstanding shares, end of period	7,662,216	7,670,154	7,657,048	7,657,048	7,620,931	7,614,767	7,614,767	7,614,767	7,614,767
Average number of outstanding shares	7,672,147	7,669,727	7,657,048	7,641,652	7,617,179	7,614,767	7,614,767	7,614,767	7,573,796

Largest shareholders

10 LARGEST SHAREHOLDERS 31 December 2017		Number of shares	% of shares and voting rights
1	Keskinäinen Eläkevakuutusyhtiö Etera	469,451	5.97 %
2	Korkeela Esa Sakari *)	399,600	5.09 %
3	Kivi Risto Juhani	375,300	4.78 %
4	Keskinäinen Eläkevakuutusyhtiö Ilmarinen	311,000	3.96 %
5	Sijoitusrahasto Danske Invest Suomi Yhteisöosake	300,818	3.83 %
6	Kalevo Markku	297,900	3.79 %
7	Op-Suomi Pienyhtiöt	284,034	3.61 %
8	Korkeela Antti Petteri	276,894	3.52 %
9	Fondita Nordic Micro Cap Placeringsfond	260,000	3.31 %
10	Sijoitusrahasto Evli Suomi Pienyhtiöt	228,699	2.91 %
Ten largest owners, total		**3,203,696**	**40.77 %**
Nominee registered		1,110,917	14.14 %
Others		3,543,654	45.09 %
Total		**7,858,267**	**100.00 %**

*) Share purchases publicised on 22nd December 2017 are not yet visible in the share ownerships dated 31st December 2017 as the share clearing was delayed due to chained transactions.

In Helsinki, 15th February 2018

Consti Group Plc's Board of Directors

Press conference

A press conference for analysts, portfolio managers, and media will be arranged 15th February 2018 at 10:00 at Hotel Glo conference room at Kluuvikatu 4, Helsinki. The conference is hosted by CEO Esa Korkeela.

Financial reporting in 2018

Consti will publish its Financial Statements, Board of Directors' Report, Auditors' Report, and Corporate Governance Statement on the company website during week 11/2018.

Consti Group Plc's Annual General Meeting shall be arranged on Wednesday 4th April 2018 in Helsinki. The complete invitation to the Annual General Meeting, including the Board of Director's proposals to the Meeting, will be published as a separate Stock Exchange release.

Consti Group Plc shall publish three interim reports during 2018:

- Interim report 1-3/2018 published 27th April 2018
- Half-year financial report 1-6/2018 published 26th July 2018
- Interim report 1-9/2018 published 26th October 2018

Distribution

Nasdaq Helsinki Key media www.consti.fi

This communication includes future-oriented statements that are based on Consti's management's current assumptions and issues it is aware of as well as its existing decisions and plans. Although the management believes that the future expectations are well founded, there is no certainty that these expectations will prove to be correct. Thus, the results may significantly deviate from the assumptions included in the future-oriented statements as a result of issues such as changes in the economy, markets competitive conditions, legislation and regulations.

Further information:

Esa Korkeela, CEO +358 40 730 8568